

AIRPORTREPORT

AMERICAN ASSOCIATION OF AIRPORT EXECUTIVES

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UPCOMING EVENTS

AAAE Wildlife Management Workshop July 11-13

AAAE/ACI-NA Summer Legislative Issues Conference July 12-13

Fourth Annual AAEE/Northeast Chapter AAEE Large Hub Winter Operations Conference and Exposition .. July 18-20

35th Annual Florida Airports Council Annual Conference and Exposition July 25-28

AAAE Airport Security Coordinator Training School July 30

AAAE/ACI-NA Airport Board Members/Commissioners Conference Aug. 1-3

NOTES

Post your position open ad or resume today at www.airportjobsonline.com! **Employers:** Have resumes of qualified applicants delivered to your e-mail inbox! **Job seekers:** Receive e-mail notification of jobs that meet your qualifications!

TSA Enhances Access Control Procedures

The Transportation Security Administration (TSA) has issued three security directives that require enhanced background check procedures, and access control and operations measures for the sterile and security identification display areas at airports.

The directives outline requirements and procedures for airports to update and maintain specific information concerning badged airport workers. They also address restrictions on operational access and doors leading to secure areas, and additional measures aimed at tightening security in sensitive areas of the airport.

Rep. Peter DeFazio (D-Ore.), ranking Democrat on the House aviation subcommittee, issued a statement that described the new directives as closing "a gaping loophole in the nation's aviation security system." DeFazio said TSA "will require that all airport vendor employees pass through security checkpoint screening—just as passengers, pilots and flight attendants do—before entering the sterile area of the airport. In addition, TSA will require U.S. airports to reduce the number of doors behind security checkpoints used by airport and airline employees and enhance security for the few doors that remain operational."

He added that the directives "will require airports to reduce the issuance of Security Identification Display Area (SIDA) badges issued to vendor employees." DeFazio said TSA "still has plenty of work to do on providing screeners with up-to-date equipment, decentralizing screener training and staffing and securing the perimeters of U.S. airports."

Registered Traveler Pilot Begins In MSP

Officials from the Transportation Security Administration (TSA), Metropolitan Airport Commission, Northwest Airlines and the National Business Travel Association

held a news conference on July 7 to announce the launch of the Registered Traveler Pilot Program in Minneapolis. TSA demonstrated the biometric technology to be used by registered travelers.

The program took effect July 7 in Minneapolis and will allow registered travelers to use the designated checkpoint lane to provide biometric (either a finger or iris scan) information to confirm identity.

Five airports were named to pilot the Registered Traveler program, which is intended to expedite the security screening process for frequent travelers and ease congestion in the regular checkpoint lanes. The program will be rolled out in Los Angeles in late July; in Houston in early August, and in both Boston Logan and Reagan Washington National in late August.

Rep. James Oberstar (D-Minn.) was one of the thousands who signed up for the program.

"I've enrolled in order to be part of this grand experiment, to experience firsthand the effectiveness, as well as any potential trouble spots, or shortcomings of the program," Oberstar said. "I would like it to succeed. I caution, however, that protection of privacy will be the earliest bellwether of that success." Oberstar said he hopes that TSA will work to develop a similar program to allow occasional travelers, not just frequent flyers, to expedite the screening process at airports.

FAA Extends LaGuardia Slot Lottery System

FAA announced that its slot lottery allocation for New York's LaGuardia airport, currently scheduled to expire in October, will be extended through Oct. 29, 2005.

LaGuardia has been operating under an interim slot lottery allocation since early 2001. FAA's extension of the slot lottery maintains the current operating environment at the airport pending the
(continued on following page)



adoption of a long-term solution for demand management. FAA and DOT are studying a long-term solution in anticipation of the expiration of the High Density Rule at LaGuardia on Jan. 1, 2007.

FAA To Upgrade Traffic System

FAA announced recently that Computer Sciences Corp. (CSC) of El Segundo, Calif., has been awarded a \$13.5 million contract to begin upgrading the automated system the agency uses to ensure the flow of the nation's air traffic.

Under the Traffic Flow Management (TFM) modernization contract, CSC will design an advanced computer platform that uses air traffic data from across the country to better predict when the number of flights exceeds available routes and capacity, FAA said. The agency explained that it uses this information to run special programs to reduce delays due to severe weather and congestion. This information also helps airlines to provide accurate flight departure and arrival information to passengers.

The existing TFM system uses software developed over several decades. The contract also calls for an upgraded TFM system that can be expanded to handle future capabilities that will allow FAA traffic managers to keep pace with the growing volume and complexity of air traffic.

Automation systems to be upgraded include the current TFM centralized processing system and subsystems located at more than 70 air traffic control facilities throughout the country, including the Air Traffic Control System Command Center in Herndon, Va.

AAAE Policy Review Committee Named

Members of AAAE's Policy Review Committee (PRC) for 2004-2005 have been named. PRC members are key senior executives representing airports nationwide who meet together with the association's board of directors to provide policy guidance on important issues that affect security, safety and capacity at U.S. airports.

Policy board members are: Jim Bennett, A.A.E., Washington, D.C.; Mark Brewer, A.A.E., Warwick, R.I.; Larry Cox, A.A.E., Memphis; Ben DeCosta, Atlanta; Kevin Dolliole, San Antonio;

Kent George, A.A.E., Pittsburgh; Angela Gittens, Miami; Patrick Graham, A.A.E., Savannah; Len Griggs, St. Louis; Steve Grossman, Oakland, Calif.; Charles Isdell, A.A.E., Philadelphia; Tom Kinton, Boston; David Krietor, Phoenix; Lynn Kusy, C.M., Mesa, Ariz.; Gina Marie Lindsey, C.M., Seattle; Fred Piccolo, A.A.E., Sarasota; Jim Smith, A.A.E., Newport News, Va.; Paul Wiedefeld, Baltimore, and Roy Williams, New Orleans.

In other association news, the following resolutions were approved by the AAAE membership at the recent Las Vegas annual conference:

Honoring outgoing AAAE Chair Bonnie Allin, A.A.E.; thanking the 2003-2004 AAAE committee chairs; thanking the AAAE Board of Examiners for their service to AAAE; thanking conference host Randall Walker and program chair Rosemary Vassiliadis, McCarran International Airport, and the 2004 annual conference committee; establishing the AAAE leadership goal; commending the AAAE business model; recognizing the success of the AAAE/ACI-NA Legislative Membership Department; supporting AAAE/ACI-NA legislative priorities for fiscal year 2005 appropriations for the departments of Transportation and Homeland Security; discussing aviation security, the Transportation Security Administration, and the Department of Homeland Security; promoting regulatory flexibility for airport operations; commending the Transportation Security Clearinghouse; recognizing the success of the FAA Contract Tower Program, and honoring former AAAE Chairman George Bean, A.A.E.

2004-2005 AAAE Committee Chairs Named

AAAE Chair Bill Barkhauer, A.A.E., announced the association committee chairs for 2004-2005. They are:

Audit, Scott Brockman, A.A.E., Memphis; Ethics, Bonnie Allin, A.A.E., Tucson; Diversity, David Cavazos, A.A.E., Phoenix; Board of Examiners, Tom Binford, A.A.E., Billings, Mont.; Airline Economics and Air Service, Jim Elwood, A.A.E., Aspen, Colo., and Bruce Carter, A.A.E., Moline, Ill., co-chairs; International Association of Airport Executives, Tim Campbell, A.A.E., Salt Lake City; Training, Carrie Alston, Atlanta, chair, and Steve Korta, New-

ington, Conn., vice chair; Transportation Security Services, Lori Beckman, A.A.E., Denver, and Mark Brewer, A.A.E., Warwick, R.I., co-chairs; Operations/Safety/Planning, Carl Newman, A.A.E., Phoenix, chair, and Brad Penrod, A.A.E., Pittsburgh, vice chair; Technical Services, John Duval, A.A.E., Boston; Non-Hub/General Aviation, Robert Olislagers, A.A.E., Englewood, Colo.; Information Technology, William Flowers, Dallas Fort Worth; Foundation, Kelly Johnson, A.A.E., Bentonville, Ark.; Academic Relations, Jeanne Olivier, A.A.E., New York, chair, and Steve Adams, A.A.E., Manchester, N.H., vice chair; 2004 National Airports Conference, John Duval, A.A.E., Boston, chair, Kelly Johnson, A.A.E., Bentonville, Ark., vice chair; U.S. Contract Tower Association, Tim Rogers, A.A.E., Salina, Kan., policy board chair; Finance and Administration, Myrna Warford, A.A.E., Houston; Environmental Services, Roy Williams, New Orleans; Military Relations, John Lawson, Grosse Ile, Mich., chair, and Col. Sandra Serafin, U.S. Air Force, vice chair.

The AAAE Board of Directors, at its recent meeting in Las Vegas, approved the International Association of Airport Executives (IAAE) Board of Directors for 2004-05. Tim Campbell, A.A.E., of Salt Lake City will serve as IAAE chair. The other IAAE board members are: Jim Bennett, A.A.E., Washington, D.C.; Larry Cox, A.A.E., Memphis; Kent George, A.A.E., Pittsburgh; Jim Koslosky, A.A.E., Grand Rapids, Mich.; Jerry FitzGerald, A.A.E., New Fairfield, Conn.; Bill Barkhauer,

AIRPORTREPORT

Editor Holly R. Ackerman

Charles M. Barclay, A.A.E.
President

AIRPORT REPORT is a twice-monthly publication of the American Association of Airport Executives, the largest professional organization for airport executives in the world, representing more than 2,400 airport management personnel.

Find out more about us on our World Wide Web home page at <http://www.airportnet.org>

A.A.E., Morristown, N.J.; Al Graser, A.A.E., New York; Al Denson, A.A.E., Birmingham, Ala.; Jim Morasch, A.A.E., Pasco, Wash.; Kelly Johnson, A.A.E., Northwest Arkansas; Mark Brewer, A.A.E., Warwick, Rhode Island; Kelvin Jones, Nashville; Bonnie Allin, A.A.E., Tucson; Lowell Pratte, A.A.E., Louisville, Ky.; Elaine Roberts, A.A.E., Columbus, Ohio; Bob Bogan, A.A.E., Morristown, N.J.; Jim Smith, A.A.E., Newport News/Williamsburg, Va.; Richard Schano, Salzburg, Austria; Henryk Jelonekiewicz, Krakow, Poland; Petr Rychetsky, Prague, Czech Republic; Tonci Peovic, Dubrovnik, Croatia; Bosco Matkovic, Zagreb, Croatia; Gabriel Dumitrescu, Bucharest, Romania; Bernie Humphries, A.A.E., Calgary, Alberta, Canada; Roger Sellick, A.A.E., Kelowna, British Columbia, Canada; Jeff Huntus, A.A.E., Virgil, Ontario, Canada; Denton Campbell, Montego Bay, Jamaica; George Paldi, Budapest, Hungary; Tolga Turgut, Istanbul, Turkey; Rasmus Christiansen, Copenhagen, Denmark; Stefan Runcan, Targu Mures, Romania; Sorin Stoicescu, Bucharest, Romania, and Pat Krall, L-3 Communications Security and Detection Systems.

Outgoing AAAE Chair Bonnie Allin, A.A.E., presented a special award in Las Vegas to Jim Bennett, A.A.E., of the Metropolitan Washington Airports Authority for serving four years as IAAE chair.

Larry Cox Receives AAAE Chair's Award

Outgoing AAAE Chair Bonnie Allin, A.A.E., presented the Chair's Award to Larry Cox, A.A.E., president and CEO of the Memphis-Shelby County Airport Authority, for his leadership in the airport industry and AAAE.

A general aviation pilot who holds a commercial license, Cox is active in numerous trade associations. A past chair of AAAE, he currently serves as president of the Tennessee Association of Air Carrier Airports, and has served on the ACI-NA Board of Directors. He is a past president of the Southeast Chapter-AAAE. He received the Kitty Hawk Award from FAA in 1996 and the Distinguished Service Award from AAAE in 2001.

Dallas Executive Airport Upgrade Begins

The city of Dallas has broken ground on

a \$5.6 million new terminal building and control tower at Dallas Executive Airport. Construction is expected to be complete next summer.

Since 1999, over \$9 million has been committed to bring new and renovate existing facilities at Dallas Executive, which is a general aviation facility owned and operated by the city.

Denver Posts Record Operating Income

Denver International reported a record \$100.4 million in operating income last year, while revenue sharing returned \$40 million to the airport's airline partners.

Airport CFO Stan Koniz said the higher operating revenues were due primarily to increases in non-airline revenues resulting from a 5.2 percent increase in passenger traffic. Charges to airlines, including facility rentals and landing fees, declined \$5.3 million, resulting in lower operating costs for the airport's tenant airlines.

Koniz said the reduced operating expenses were the result of budgetary restraints imposed by airport management. Denver cut its 2003 operating and maintenance budget by \$15 million, or 6.3 percent, after United, its major carrier, filed for Chapter 11 bankruptcy reorganization in December 2002.

Non-airline revenue increased in 2003, the airport stated. Concessions, car rental and parking revenues increased by \$7 million, or 3.6 percent, during the year. Under the airport's lease arrangements with its tenant airlines, to the extent that non-airline revenue sources yield a profit, the net revenue is split on a percentage basis between the airlines and the airport, with the airlines' share capped at \$40 million.

Two Georgia Airports Gain AIP Grants

DOT announced \$7 million in Airport Improvement program (AIP) grants for upgrades and expansions at Georgia's Augusta Regional Airport at Bush Field and Athens-Ben Epps Airport.

The city of Augusta will receive \$4.1 million to expand the passenger terminal building, rehabilitate Runway 8/26, construct and rehabilitate aprons and provide security enhancements at Augusta Regional.

Athens-Clarke County will receive \$3 million for Athens-Ben Epps Airport to construct an aircraft rescue and fire-fighting (ARFF) building, acquire an ARFF vehicle to be housed in the building and construct an access road.

U.S./Asia Airport Issues Conference Planned

Incheon International Airport Corporation, AAAE and the International Association of Airport Executives will sponsor the First Annual U.S./Asia Airport Issues Conference Oct. 24-27 at the Renaissance Seoul Hotel in Seoul, South Korea.

The conference will promote the exporting of aviation/airport-related U.S. products and services by providing direct contacts and discussions between aviation-related companies and key airport/aviation officials in Asia. Topics of discussion include Asian and U.S. aviation relations, Asian and U.S. airline challenges, airport privatization trends, Asia/U.S. airport infrastructure and cargo development case studies and aviation safety/security/air traffic control modernization challenges in the U.S. and Asia.

For registration and program information, contact the AAAE Meetings Department at aaameetings@airportnet.org, or call (703) 824-0504.

AAAE/SCC Host Accreditation Academy

The AAAE/South Central Chapter AAAE Accreditation/Certification Academy Written Exam Review Course will be offered Nov. 7-13 at the Radisson Hotel DFW South in Irving, Texas. For those who have not taken or passed the AAAE written exam, this is an opportunity to spend a week away from the distractions of home and work in a week-long intensive review of the 15 Body of Knowledge modules and prepare for the exam. Those enrolled in AAAE's accreditation or certification program will be able to take the exam at the end of the session. Though passing the exam is not guaranteed, attending the review course will improve attendees' chances of passing.

For further information and to register (continued on page 14, middle of col. 2)

POSITIONS OPEN

AIRPORT ENGINEER

Las Vegas, Nev. Responsible for the management and supervision of a major section in the airport's construction and engineering division. Plans, supervises, reviews and evaluates the work of a design team consisting of professional and technical support staff. Performs professional level engineering planning, design and construction oversight on difficult, complex and/or sensitive airport construction, remodeling and major repair projects. Clark County application and supplemental assessment required. Required application and supplemental application forms available at www.accessclarkcounty.com. Submit complete application package by July 30 to Clark County Human Resources 500 S. Grand Central Pkwy, 3rd floor Las Vegas, NV 89155, (702) 261-5735.

AIRPORT MANAGER

Pease Development Authority is seeking a motivated professional to manage the airport and associated business activities. Duties will include administration, finance, public relations, marketing, safety, security, operations, maintenance and liaison with federal and state agencies. Successful candidate will demonstrate competent knowledge of FAA, TSA and other pertinent regulations, be an excellent communicator and skillful leader. Leon Kenison, Facilities Director, Pease Development Authority, 360 Corporate Drive, Portsmouth, NH 03801.

AIRPORT PLANNER

Indianapolis, Ind. Aerofinity Inc., a growing airport planning firm, has immediate opportunity for mid-level to senior-level airport planner(s). The ideal candidate should be self motivated and possess strong computer and communication skills. Will also need to be detail oriented and have working knowledge of current FAA standards. A bachelor's degree from an accredited college or university in aviation-related studies, urban development or transportation planning is desired. Planner positions require BS/BA, minimum three years of work experience in airport planning. Competitive salary and

enrollment in comprehensive benefits package. Aerofinity is an equal opportunity employer, M/F/V/D. Send cover letter and resume to Aerofinity Inc., 51 S. New Jersey Street, Suite 219, Indianapolis, IN 46204, Attn: Irish L. Jones, Principal, e-mail ijones@aerofinity.com.

CHIEF LEGAL COUNSEL

Warwick, R.I. With primary focus on corporate contract law and lease negotiations, serves as chief counsel and advisor and must be familiar with Rhode Island law, quasi-public corporate open meetings and public governance requirements, real estate, and federal aviation regulations. Competent to manage relationships with outside law firms and conduct due diligence. Rhode Island law license and related experience required. Submit resume and cover letter with salary requirements to Rhode Island Airport Corporation, 2000 Post Road, Warwick, RI 02886, e-mail resume@pvdairport.com, fax (401) 737-9038.

CONTRACT ADMINISTRATOR

Chattanooga, Tenn. Under direction of the vice president of finance, prepares and administers all commercial real estate contracts, aviation-related contracts and operating agreements. Responsible to develop all scope of services and advise management of contractual rights and obligations. Bachelor's degree in business management or related field plus five years of contract-related experience. Commercial real estate license and/or contract certification preferred. Ability to prepare written contractual documentation and correspondence required. Salary range \$30,000-\$35,000 plus benefits. Interested applicants should mail a resume and cover letter by July 30 to Vice President of Finance, Chattanooga Metropolitan Airport Authority, 1001 Airport Road, Suite 14, Chattanooga, TN 37421.

DIRECTOR OF AVIATION

Springfield, Mo. Salary range \$73,365-\$94,370; performance pay to \$111,511; comprehensive benefit package. Springfield is the third largest city (population of 151,580) and fastest growing area in Missouri. The airport serves a metropolitan area of more than 285,000 square miles. Springfield is a progressive city of-

fering a desirable southwest Missouri location, and great quality of life. It is a center for regional medical, tourism, transportation, retail and education. Springfield provides high-quality cultural, entertainment and recreation venues such as Bass Pro Shops Outdoor World, Wonders of Wildlife Museum, Dickerson Park Zoo, Hammons Field Baseball Stadium, gold medal award-winning facilities that include ice, tennis, softball, golf, and soccer complexes, greenways, new convention/exposition facilities and an active downtown anchored by the Jordan Valley Park revitalization project. To apply, submit a cover letter and comprehensive resume by July 30 to Sheila Maerz, Director of Human Resources, City of Springfield, 840 Boonville, Springfield, MO 65802.

DIRECTOR, AIRPORT OPERATIONS

Kingman (Ariz.) Airport Authority. Salary DOQ, plus benefits. The selected candidate will possess strong supervisory skills and knowledge of general aviation airports, FARs, infrastructure development and maintenance. The selected candidate must be a team player with good communication skills. College degree preferred, but work experience and specialized training may be substituted. Pre-employment drug screening and complete criminal history background check required. Submit resume with references and salary requirement by 5 p.m. Aug. 13 to Brenda Chastain, Director, Corporate Administration, Kingman Airport Authority Inc., 7000 Flighline Drive, Kingman, AZ 86401, (928) 757-2134. EOE.

MANAGER

FAA Manager, Chicago Airports District Office. Salary range \$93,307-\$144,632. For additional information or to apply, visit <http://jobs.faa.gov>, and access vacancy announcement number AGL-AP-04-0014-73298. Closes July 28.

MARKETING DIRECTOR

Augusta (Ga.) Regional Airport is seeking a top-notch aviation marketing and communications professional. The successful candidate will be an experienced airport executive with strong skills in air service

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The American Association of Airport Executives and the Allegheny County Airport Authority present



REGIONAL BASIC AIRPORT SAFETY AND OPERATIONS SPECIALIST SCHOOL

September 16-17, 2004 • Pittsburgh, Pennsylvania • Mtg. #040909

In the constant effort to present affordable airport training programs, the American Association of Airport Executives (AAAE) and the Allegheny County Airport Authority are pleased to present a **one and one-half day** Basic Airport Safety and Operations Specialist School for Basic and Advanced ARFF attendees and all other airport operations personnel throughout the region.

Voluntary and non-regulatory, ASOS schools are designed to increase awareness of FAA's **New Part 139** airport certification program and enhance both the professionalism and basic safety proficiency of airport operations personnel. This professional school is specifically tailored to airport personnel responsible for the systematic operations of public-use (both commercial service and general aviation) airports throughout the United States. The ASOS School has become a regular part of many airport training programs for operations personnel.

Now that the New Part 139 is in effect as of June 9, 2004, it is a great opportunity to increase the knowledge and understanding of the airport personnel who, on a day-by-day basis, play a major role in maintaining a safe and efficient airport. This is also a good time for all those airport operators who are new to the airport certification program to become familiar with the Part 139 regulations.

REGISTER ON-LINE!

www.airportnet.org/meetings

SPECIAL FEATURE...For all attendees who are interested, there will be a night inspection at the airport and a Communication Center Tour on September 16, 2004. During registration you will be able to sign up for this feature.

Topics to be covered at this school include:

- **** New Part 139 ****
- **Operational Readiness; Surface Condition, Self Inspection**
- **Winter Operations**
- **Basic Airport Layout and Part 77**
- **Role of ARFF in New 139 Requirement**
- **Fueling Requirements and HAZMAT**
- **Approach and Landing Aids**
- **Airports and the Environment**

All sessions will be held at the **Pittsburgh ARFF Training Center**. The airport will provide transportation to and from the training center during the school. The program will begin at 1 p.m. (registration will begin at 12 p.m. in the Embassy Suites Hotel Lobby) on Thursday, September 16, and end at 4 p.m. on Friday, September 17. Registration fees include all handout materials, refreshment breaks and one lunch. Confirmation of your registration will be faxed before the school starts.

For further program information, contact Jennifer Klass, C.M., AAAE, at (703) 824-0500, Ext 225, or e-mail jennifer.klass@airportnet.org. **For further registration information, contact Kelcey Mitchell,** AAAE, at (703) 824-0500 ext. 196, or email kelcey.mitchell@airportnet.org.



American Association of Airport Executives and the Allegheny County Airport Authority REGIONAL BASIC AIRPORT SAFETY AND OPERATIONS SPECIALIST SCHOOL



September 16-17, 2004 • Pittsburgh, Pennsylvania • Mtg. #040909

Hotel reservations—A block of rooms is being held at the Embassy Suites Pittsburgh Airport, 550 Cherrington Parkway, Coraopolis, PA 15108, (412) 269-9070. All attendees will receive a special rate of \$109 single occupancy or \$119 double occupancy. **Reservations must be made by August 27, 2004, in order to guarantee this rate.** Reservations made after this date can only be honored on a space available basis. To make your hotel reservations, call the hotel directly at (412) 269-9070 and identify yourself as part of the AAAE group.

Airline reservations—American Airlines and Delta Air Lines have been selected as the official air carriers for this meeting. Attendees can receive 10% off American's and Delta's full coach fare or 5% off all other published fares. Rules and restrictions apply. To take advantage of American's and Delta's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-1 a.m. eastern standard time daily and refer to star file #1494AQ; call Delta Air Lines directly at (800) 241-6760 from 8 a.m.-11 p.m. eastern standard time daily and refer to file number 198265A.

Ground transportation—The most convenient form of transportation to the Embassy Suites Hotel from Pittsburgh International Airport is the hotel's complimentary shuttle service, which runs daily, 6 a.m.-12 a.m. Please use the courtesy phones in baggage claim to schedule pick up. The ride takes 10 minutes. Avis Rent-A-Car is the official rental car company for this meeting. To make reservations or for further information, please call Avis at (800) 331-1600 and reference J097316. **The airport will provide transportation to and from the training center.**

NOTE: AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant. Confirmation letters will be faxed to attendees. If you have not received a confirmation letter via fax two business days prior to the meeting, and you enrolled at least 15 days prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Nonreceipt of the confirmation letter before the meeting is not justification for seeking a refund.

Future correspondence will be sent to the below address, fax number and/or e-mail address. This information will be reflected in the AAAE Membership Directory.

Nickname for Badge _____ E-Mail Address _____

Full Name _____

Title _____

Airport/Company _____

Address _____

City/State/Zip _____

Telephone Number _____ Fax Number _____

I would like to be contacted about upcoming meetings/promotions by fax e-mail .



Please indicate any special needs to participate and attach a description of your needs.

Registrations and cancellations must be submitted in writing. Refund requests before 8/27/04 are subject to a \$125 processing fee; there will be no refunds after this date. Substitutions will be accepted without penalties and no-shows will be billed. For all inquiries regarding cancellations and refunds, please contact the AAAE Meetings Department at (703) 824-0504.

REGISTRATION FEE (in U.S. funds drawn on a U.S. bank)

(includes all handouts, refreshment breaks and one lunch)

- 1. ARFF Attendees \$230
- 2. Other Attendees \$350

This course is worth nine credits in the AAAE Continuing Airport Management Education Unit (CEU) program.

PAYMENT METHOD

Enclosed is my check payable to AAAE Purchase Order # _____

Upon receipt of this form, please charge my (circle one): American Express MasterCard Visa

Cardholder Name _____

Account Number _____ Exp. Date _____

Signature _____



The American Association of Airport Executives and Spiegel & McDiarmid present the

BASICS OF AIRPORT LAW WORKSHOP

October 24-26, 2004 • Boston, MA. • Mtg. #041010

AAAE, sponsored by the General Counsel's office of Massport, is pleased to present the 20th Annual Basics of Airport Law Workshop, October 24-26 in Boston, Massachusetts. This meeting will offer airport lawyers and airport executives a basic overview, **without extensive legal jargon**, of the federal laws, regulations, DOT/FAA/TSA policy statements and case law that affect daily airport operations, capital finance and legal liability.

The workshop will be conducted by Jack Corbett and Rise Peters, partners in the law firm of Spiegel & McDiarmid in Washington, D.C., and Tom Anderson, general counsel, Minneapolis-St. Paul Metropolitan Airports Commission. Also participating in the program as presenters will be knowledgeable airport attorneys and industry officials. Attorneys from the FAA and TSA chief counsel's headquarters offices in Washington, D.C., will be invited to address FAA legal issues.

This year's workshop will include discussion of timely legal issues. With the resurgence in air traffic, this workshop will examine such issues as the rights and duties of airport operators to manage capacity demands; demands from airlines to reduce airport costs; financing and funding space for new security measures; working with the TSA and your Federal Security Directors; air service access by smaller communities to major congested airports; access to gates at hubs as constraints to new service, and basic airport law topics. In addi-

tion, continuing topics will include FAA airport revenue diversion rulings and FAA's Policy Regarding Airport Rates and Charges. Recent FAA administrative decisions about airport proprietors' relations with FBOs and airport tenants, and local aircraft noise regulations also will be covered.

This year, the workshop is offering a basic tutorial on airport law issues. On Sunday, October 24, at 8 a.m., first time attendees and attorneys new to aviation will have an opportunity, in a roundtable format, to ask questions of concern to them: from the most basic and fundamental how tos, to the most complicated legal quandry imagineable.

All sessions will be held at the Hilton Boston Back Bay. The main seminar will begin at 10 a.m. on Sunday, October 24, and end at approximately 12 p.m. on Tuesday, October 26. Registration fees include all handouts, coffee breaks, the opening reception and two luncheons. **Early registrants will be invited to list topics of particular interest to them that they want discussed during the workshop.**

Confirmation letters will be faxed to attendees. **For further program information, contact Tom Zoeller**, AA AE, at (703) 824-0500, Ext. 172, or e-mail tom.zoeller@airportnet.org. **For further registration information, contact Kelcey Mitchell**, AA AE, at Ext. 196, or e-mail kelcey.mitchell@airportnet.org.

REGISTER ON-LINE!

www.wirelessairport.org

The American Association of Airport Executives and Spiegel & McDiarmid present the

BASICS OF AIRPORT LAW WORKSHOP

October 24-26, 2004 • Boston, MA. • Mtg. #041010

Hotel reservations—Rooms are being held at the Hilton Boston Back Bay, 40 Dalton Street, Boston, MA 02115, phone (617) 236-1100. All attendees will receive a special rate of \$189 single/double occupancy. **Reservations must be made by Friday, October 1, 2004, in order to guarantee this rate.** Reservations made after this date can only be honored on a space available basis. To make your hotel reservations, call the hotel directly at (617) 236-1100 and identify yourself as part of the AAAE group.

Airline reservations—American Airlines and Delta Air Lines have been selected as the official air carriers for this meeting. Attendees can receive 10% off American's and Delta's full coach fares or 5% off all other published fares. Rules and restrictions apply. To take advantage of American's and Delta's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-1 a.m. eastern time daily and refer to star file #38H4AF; call Delta Air Lines directly at (800) 241-6760 from 8 a.m.-11 p.m. eastern time daily and refer to file number 198265A.

Ground transportation—The most convenient form of transportation from Boston Logan International Airport to the hotel is via taxi, which costs approximately \$27 (\$20 plus \$6.50 in tolls; tolls are only applicable to the drive into the city and will not be included in cabfare from the hotel to the airport). The ride takes about 15 minutes. Alternatively, a shuttle will cost \$10 plus gratuity one way and takes approximately 45 minutes, allowing for additional stops at other hotels. The Hilton Boston Back Bay recommends the Back Bay Coach, which can be picked up outside of baggage claim after calling (617) 746-9909. Avis Rent-A-Car is the official rental car company for this meeting. To make reservations or for further information from Avis, please call (800) 331-1600 and reference J097316.

NOTE: AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant. Confirmation letters will be faxed to attendees. If you have not received a confirmation letter via fax two business days prior to the meeting, and you enrolled at least 15 days prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Non-receipt of the confirmation letter before the meeting is not justification for seeking a refund.

I would like to be contacted about upcoming meetings/promotions by fax by email .

The information below will be used for future correspondence and will be reflected in the AAAE Membership Directory.

Nickname for Badge _____ E-Mail Address _____

Full Name _____


Title _____

Airport/Company _____

Address _____

City/State/Zip _____

Telephone Number _____ Fax Number _____

 Please indicate any special needs to participate and attach a description of your needs.

REGISTRATION FEE

(registration fees include all handouts, coffee breaks, the opening reception and two luncheons)

- 1. AAAE/IMLA members.....\$475
- 2. Non-member \$525

This course is worth 12 credits in the AAAE Continuing Airport Management Education Unit (CEU) program.

PAYMENT METHOD

- Enclosed is my check payable to AAAE Purchase Order # _____
- Upon receipt of this form, please charge my (circle one): American Express MasterCard Visa

Cardholder Name _____

Account Number _____ Exp. Date _____

Signature _____

RETURN TO: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395. Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.

Registrations and cancellations must be submitted in writing. Refund requests received before 10/8/04 are subject to a \$125 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties and no-shows will be billed. For all inquiries regarding cancellations and refunds, please contact the AAAE Meetings Department at (703) 824-0504.



Air Transport Association

American Association of Airport Executives, Airports Council International-North America and Air Transport Association present the



FOURTH ANNUAL WIRELESS AIRPORT ASSOCIATION CONFERENCE AND EXPOSITION

October 31-November 2, 2004 • Washington, D.C. • Mtg. #041002

The American Association of Airport Executives, in cooperation with the Airports Council International-North America (ACI-NA) and the Air Transport Association (ATA), is pleased to announce the Fourth Annual Wireless Airport Association Conference and Exposition.

Come learn about the fast developing world of wireless technology at airports! This is the premier conference bringing the major wireless players together to learn about the wireless challenges and solutions at airports. **This is your chance to learn about the different wireless models and standards that are being used by airports around the nation.**

Scheduled for October 31-November 31, 2004, in Washington D.C., the conference will cover a host of issues ranging from security implications of wireless services to the newest wireless technologies available for airports, airlines and passengers. Conference presentations will cover the major wireless issues that airports and airlines are facing in the new world of aviation.

Airport executives, airline officials and industry experts with technology, security, operations and infrastructure responsibilities should not miss this special networking opportunity to learn how others are using wireless solutions for both on-airport operations and for public-side passenger uses.

For those new to the industry or desiring a refresher course, fundamentals of wireless technology and their relationship to airports will be reviewed. Experts and novices alike will find valuable and timely information in the program.

This conference is more important than ever as airport professionals struggle with the dynamic challenges of today's world. You will come away from the meeting with new ideas that may prove to be the right solutions for your airport, airline or company.

All sessions will take place at the Loews L'Enfant Plaza Hotel in Washington, D.C. The meeting will begin with a reception at 6:30 p.m. on Sunday, October 31, and will end at approximately 5 p.m. on Tuesday, November 2. Registration fees include one evening reception, two continental breakfasts, two luncheons, refreshment breaks and all handout materials. Dress for the meeting is business casual.

For further program information, contact **Rebecca Morrison, AAAE/WAA, at (703) 824-0500, Ext. 152, or e-mail rebecca.morrison@airportnet.org**. For further registration information, contact **Kate Hood, AAAE, at Ext. 174, or e-mail kate.hood@airportnet.org**.

SUBJECTS TO BE DISCUSSED

(subject to change)

- The Right Wireless Business Model for Your Airport
- Wireless LAN's Biggest Challenge – Roaming/Billing
- Airports' Wireless Experiences/Concerns
- Airlines' Wireless Experiences/Concerns
- Radio Frequency Interference – Safety/Security Concern?
- ITA Filing to FCC on Wireless at Airports
- Wireless Security Issues – On-Airport Operation v. Public Side
- Latest wireless LAN technologies (802.11a-g)
- Latest wireless cellular technologies (2-3G)

REGISTER ON-LINE!

www.wirelessairport.org



Air Transport Association

American Association of Airport Executives, Airports Council International-North America and Air Transport Association



FOURTH ANNUAL WIRELESS AIRPORT ASSOCIATION CONFERENCE AND EXPOSITION



October 31-November 2, 2004 • Washington, D.C. • Mtg. #041002

Hotel Reservations—Rooms are being held at Loews L'Enfant Plaza Hotel, 480 L'Enfant Plaza, S.W., Washington, D.C. 20024, phone (202) 484-1000; fax (202) 646-5060. All attendees will receive a special rate of \$169 single or double occupancy. Reservations must be made by Friday, October 8, 2004, in order to guarantee these rates. **Reservations made after this date can only be honored on a space available basis.** To make your hotel reservations, call the hotel directly at (202) 484-1000 and identify yourself as part of the AAAE group.

Airline Reservations—American Airlines and Delta Air Lines have been selected as the official air carriers for this meeting. Attendees can receive 10% off American's and Delta's full coach fare or 5% off all other published fares. Rules and restrictions apply. To take advantage of American's and Delta's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-11 a.m. eastern standard time daily and refer to star file #38H4AF; call Delta Air Lines directly at (800) 241-6760 from 8 a.m.-11 p.m. eastern standard time daily and refer to file number 198265A.

Ground Transportation—A taxi ride from Reagan Washington National Airport to the Loews Hotel is approximately \$15 each way and takes approximately 10-15 minutes. The hotel is located at the L'Enfant Plaza stop on the Blue, Orange, Yellow and Green Metro (subway) lines. From Reagan Washington National Airport, take the Blue or Yellow line to L'Enfant Plaza. Avis Rent-A-Car is the official rental car company for this meeting. To make reservations or for further information, please call Avis at (800) 331-1600 and reference J097316.

NOTE: AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. **However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant.** Confirmation letters will be faxed to attendees. If you have not received a confirmation letter via fax two business days prior to the meeting, and you enrolled at **least** 15 days prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Non-receipt of the confirmation letter before meeting is not justification for seeking a refund.

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Telephone Number _____ Fax Number _____



Please indicate any special needs to participate and attach a description of your needs.

Registrations and cancellations must be submitted in writing. Refund requests before 10/15/04 are subject to a \$125 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties and no shows will be billed. For all inquiries regarding cancellations and refunds, please contact the AAAE Meetings Department at (703) 824-0504.

REGISTRATION FEE (in U.S. funds drawn on a U.S. bank)

(includes all handouts, opening reception, two continental breakfasts, two lunches and all refreshment breaks)

	Early Bird Rates (on or before 10/10/04)	Regular Rates (on or after 10/11/04)
1. <input type="checkbox"/> WAA/AAAE Airport Member	\$420	\$450
2. <input type="checkbox"/> WAA/AAAE Corporate Member	\$530	\$560
3. <input type="checkbox"/> Airport Non-Member	\$510	\$610
4. <input type="checkbox"/> Corporate Non-Member	\$610	\$710

This course is worth 12 credits in the AAAE Continuing Airport Management Education Unit (CEU) program.

PAYMENT METHOD

Enclosed is my check payable to AAAE Purchase Order # _____
 Upon receipt of this form, please charge my (circle one): American Express MasterCard Visa

Cardholder Name _____

Account Number _____ Exp. Date _____

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RETURN TO: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395. Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.

POSITIONS OPEN*(continued from page 4)*

development, public relations, media relations, business development and community team building. The successful candidate will have a verifiable track record of success at one or more commercial service airports and a working knowledge of airline route and schedule planning. The ideal candidate will have a four-year college degree in an appropriate field, and three+ years of airport management experience. Salary range \$58,000-\$65,000 DOQ. Send resume by Aug. 30 to Augusta Richmond County, Human Resources Department, Room 601-Municipal Building, 530 Greene Street, Augusta, GA 30911. No phone calls.

PROJECT MANAGER

Palm Beach County, Fla. Aviation professional with project management experience to join airport development team. Manages a wide variety of airport projects at general aviation and commercial service airports. Administers general consultant contracts for professional planning, architectural and engineering services and reviews plans related to development projects. Also monitors the work of contractors engaged in a variety of complex construction projects. Qualifications: bachelor's degree in airport engineering, civil engineering, architecture, building construction, airport management or related field; minimum of five years of progressively responsible experience in building/facility design and construction administration, or airport planning, project and consultant management experience as applied to airport planning and development projects. Equivalencies: related master's degree and three years of related experience; related associate's degree and seven years of related experience. Submit application/resume and veteran's preference documentation by 5 p.m. Aug. 15 to Palm Beach County Human Resources, 50 S. Military Trail #210, West Palm Beach, FL 33415, fax (516) 616-6893.

SENIOR AIRPORT PLANNER

Massport currently seeks individual to provide senior-level airport planning, design and project management support to

the unit manager for projects and programs related to the planning and development of Logan International Airport and other Massport-managed airports. Five to seven years of relevant experience in an airline or airport environment, with an airport planning consultant, or an architecture/planning firm that focuses on airport planning, or a combination of relevant work experience; plus a minimum of three years of project management experience is required. A bachelor's degree in architecture, planning, airport planning, business/finance, engineering (or related field) or equivalent professional experience is required; master's degree is preferred. Visit www.massport.com to apply online.

SENIOR MANAGER, OPERATIONS

Jacksonville, Fla. Responsible for directing, planning, organizing and managing the operations of the airside and landside operations to ensure safe and economic operation as a public air carrier and general aviation airports and manages airport terminal buildings, the parking lots and the permitting and enforcement of ground transportation services on authority properties. Provides leadership and direction to staff involved with facilities and ground transportation customer service and vehicle code enforcement, provides expert assistance in the palling and long-range business decisionmaking for managing the authority's airside and landside facilities. Develops and maintains close liaison with airline managers, military air guard administrators and all applicable city, state and federal agencies. Responsible for the management and administration of the asset control system, the preparation of specifications for large facilities equipment purchases and facility service contracts. Ensures compliance with city, state and federal mandates and regulations for public facilities and airports. Mail information to the Jacksonville Airport Authority, Employee Relations Department, P.O. Box 18018, Jacksonville, FL 32229-0018.

VICE PRESIDENT OF AIRPORT OPERATIONS

Chattanooga, Tenn. Ensures compliance with federal, state and local regulations, including, but not limited to, airport operations, security, environmental and safety requirements. Manages the maintenance,

fire, police and operations departments. Oversees and implements all capital infrastructure improvements. Must be a team player and possess strong supervisory skills. Bachelor's degree in aviation management, engineering, public administration, or business required. Master's degree and accreditation preferable. Minimum 10 years of supervisory experience in operations at a commercial service airport required. Requires a minimum of 50 hours weekly. Applicants meeting all minimum qualifications must submit a cover letter and resume with three references and salary requirement by 5 p.m. July 30 to Michael Landguth, A.A.E., Chattanooga Metropolitan Airport Authority, 1001 Airport Road, Suite 14, Chattanooga, TN 37421.

BUSINESS OPPORTUNITIES

The Puerto Rico Ports Authority (PRPA) is looking for qualified contractors for reconstruction of existing Runway 10-28, including connector taxiways and high speed exit, and west half of Taxiway H. The drainage system will include approximately 14,000 linear feet of reinforced concrete pipe ranging in size from 36 inches to 60 inches, and 21 concrete drainage structures. Electrical work will include runway edge lights, guidance signs, a MALS threshold light bar, and a four-box PAPI system. Bid opening is scheduled for 2 p.m. July 29. For more information, contact Alberto Gonzalez at (787) 729-8824 or e-mail AGonzalez@prpa.gobierno.pr. Authorized by Puerto Rico state election commission (23 LPRA 341).

The Birmingham (Ala.) Airport Authority is seeking a highly qualified firm or team of firms to provide professional architectural/engineering consulting services associated with the terminal modernization and improvement program for Birmingham International Airport. For a qualification package, contact Loyce Clark, director, planning and development, at (205) 595-0533, or visit www.flybirmingham.com. Submit questions in a sealed envelope clearly labeled "written questions for professional architectural/engineering consulting services for the terminal modernization and im-

(continued on following page)

POSITIONS OPEN*(continued from previous page)*

provement program, Birmingham International Airport, Birmingham, Alabama." Statements of qualification submittals are due by 2 p.m. (CDST) July 20.

The Birmingham Airport Authority intends to receive sealed bids on Aug. 5 for a runway obstruction removal project, including pavement demolition, grading, drainage and new paving of a taxiway. Work includes approximately 23,000 square yards of pavement demolition, 42,000 square yards of new taxiway pavement and 670,000 cubic yards of excavation. Asphalt shoulder construction, drainage improvements, pavement markings and signage are also included in this project. Work will be split into a base bid within the active air operations area (AOA) and two add alternates, one of which (excavation) will be outside the AOA. The overall DBE goal for this project is 38.9 percent. A pre-bid conference will be held at 2 p.m. (CST) July 22. For information, contact Loyce Clark at (205) 595-0533.

The Cedar Rapids (Iowa) Airport Commission will accept statements of qualifications from qualified firms interested in providing professional engineering and architectural services for potential projects involving the expansion and improvements of runways, taxiways, aprons and commercial airport facilities such as passenger and cargo terminals. The Cedar Rapids Airport Commission encourages and invites the participation of disadvantaged business enterprises (DBEs) in this service. For a complete copy of the request for qualifications packet, contact Keith Johnson, The Eastern Iowa Airport, 2515 Arthur Collins Parkway SW, Cedar Rapids, IA 52404-8952, (319) 362-3131. Statements of qualifications must be received by 4 p.m. (CDST) Aug. 18.

Charles M. Schulz - Sonoma County Airport, Santa Rosa, Calif., invites proposals from qualified airport planning and engineering consulting firms to provide professional airport planning services for the development of an airport master plan update. Proposal documents may be examined and obtained at Dept.

of Transportation and Public Works, Attn.: David D. Knight, Director, 2300 County Center Drive, Suite B100, Santa Rosa, CA 95403, (707) 565-2231. Those firms wishing to respond must provide proposals based upon the terms and conditions set forth in the RFP. Proposals will be accepted at the address listed until 3 p.m. (PST) July 30. The county reserves the right to accept any proposal or reject any or all proposals.

Eagle County (Colo.) Airport is soliciting proposals from firms to provide car rental services in the Eagle County airport terminal. Sealed proposals will be received at the Eagle County Airport Administration Office, 0219 Eldon Wilson Road, Gypsum, CO 81637 (via physical shipping methods), or by U.S. mail at P.O. Box 850, Eagle, CO 81631, until noon, local time, Aug. 16. Proposals received after deadline will be returned unopened. Proposals will be evaluated only from firms meeting minimum criteria set forth in the complete RFP document. RFP pre-bid meeting is scheduled for 11 a.m. July 12, Garden Level Classroom, Eagle County building, 500 Broadway, Eagle, Colo. RFP document are available through Eagle County Airport Administration, 0219 Eldon Wilson Road, Gypsum, Colo., 8 a.m. to 5 p.m., Monday-Friday, (970) 524-8246, fax (970) 524-8247, e-mail ecair@eaglecounty.us, or at www.eaglecounty.us.

Eagle County, Colo., is accepting sealed bids to acquire an Index C ARFF vehicle and an airport snow sweeper for Eagle County Regional Airport under AIP Project No. 3-08-0020-36. Bids will be received by Eagle County Regional Airport, Office of the Airport Manager, ARFF Building, 0219 Eldon Wilson Road, Gypsum, CO 81637, until 1 p.m., local time, Aug. 5, and then publicly opened and read aloud. The complete set of specifications and contract documents can be obtained from Carter & Burgess Inc., 707 17th Street, Suite 2300, Denver, CO 80202, (303) 820-4892. The specifications and contract documents can be purchased at a non-refundable cost of \$100 via check made payable to Carter & Burgess Inc. All questions regarding the bid are to be directed to Jas-

on Virzi with Carter & Burgess Inc., at the above address, or (720) 359-3010.

The Fort Wayne-Allen County (Ind.) Airport Authority is soliciting proposals from interested firms for the operation of car rental concessions at Fort Wayne International Airport. A pre-proposal conference will be held at 10 a.m., local time, July 21. Proposal documents are due by 3 p.m. Aug. 16. For copies of the proposal, call Rob Walter at (260) 747 4146, Ext. 236.

The Metropolitan Airports Commission (MAC) is requesting qualifications statements until Aug. 16 from firms or persons interested in representing MAC as federal aviation outside counsel as set forth in the request for qualifications, which are available for review at the commission's general office. To request a copy of the request for qualifications for legal services that outlines the selection process, contact the MAC legal department at (612) 794-4466.

Northwest Arkansas Regional Airport will receive sealed bids for movable boarding units until 2 p.m. July 22. To receive an RFP, contact Charles Butcher at (479) 205-1000. The NWARAA, in accordance with Title VI of the Civil Rights Act of 1964, 78 STAT.252.43 U.A.S.C. 2000d to 2000d4 and TITLE 49, Code of Federal Regulations, Department of Transportation, Subtitle A, Office of the Secretary, Part 21, Nondiscrimination in Federally-Assisted Programs to the Department of Transportation issued pursuant to such act, hereby notifies all bidders that the NWARAA will affirmatively ensure that in any contract entered into pursuant to this advertisement, disadvantaged business enterprises will be afforded full opportunity to submit proposals/bids in response to this request and will not be discriminated against on the grounds of race, age, disability, color, sex, creed or national origin in consideration of an award. The NWARAA established DBE goal is 8.31 percent. Provisions of Executive Order 11246 for equal employment opportunity are applicable to this contract.

The Tucson (Ariz.) Airport Authority invites sealed proposals from firms qualified
(continued on page 14)

THE AIRPORT MANAGEMENT PRIMER SECOND EDITION!!

If you're like most individuals who are new to the aviation industry, you may know very little about airports and how they operate. And no wonder. Airports are complex. And very few operate in the same way. But there are some basic facts about airports that are the foundation of *all* airports—those things that are common to the industry, not to individual airport locations.

To provide a straightforward presentation of these basic facts, we initially produced the first and second editions of *The Airport Handbook*, and subsequently *The Airport Management Primer*. Now we are very pleased to announce our latest and most up-to-date publication on this subject, *The Airport Management Primer, Second Edition*, the first hard-back version of this popular educational resource.

This second edition of *The Primer*, like its predecessors, was written with airport commissioners, executives and consultants in mind, as well as anyone else with an interest in the airport industry. Presented in clear, concise language, this primer is *the* resource for the airport industry and provides a useful overview of issues such as airport ownership; the organizational and economic structure of airports; the relationship between airport management and the major airport users; regulatory and environmental responsibilities, and future directions for the industry.

The Airport Management Primer, Second Edition, provides more than 100 pages of fact-filled guidance about the airport industry. It features a new chapter on benchmarking and updated information on airport operations, maintenance and environmental issues. Clear, non-technical answers also are provided for frequently asked questions, such as how can an airport improve its level of air service, and when should an airport provide a service with its own employees rather than seek the services of a concessionaire?

Authored by Sam Hoerter, A.A.E., director of airports at Charleston International Airport in South Carolina and a frequent speaker at AAAE seminars on the subject of airport management, this publication is a must for industry newcomers, as well as an excellent source of information for candidates seeking the Accredited Airport Executive (A.A.E.) designation. The book also forms the basis for AAAE's annual workshop, *Airport Management 101*.

The Airport Management Primer, Second Edition, is available for \$70 per copy for individuals whose airport is not a member of AAAE's Airport Research and Development Foundation (ARDF) or \$60 per copy for ARDF members. For five or more copies, you pay only \$50 per copy if your airport is not a member of ARDF and \$40 for ARDF members. Prices in effect until 12/31/04. To order your copy(s) of the primer, complete the order form below. For more information, contact **Jessica Grass at (703) 824-0500, Ext. 123**.

NAME _____ AAAE MEMBER # _____

AIRPORT/COMPANY _____

ADDRESS _____

CITY/STATE/ZIP _____

PHONE _____ FAX _____ E-MAIL _____

Please send me _____ copies of the handbook at \$ _____ per copy. (Please add \$3.75 for shipping) TOTAL AMOUNT: _____

METHOD OF PAYMENT (*payment must be received in full before order will be shipped*):

- Payment enclosed (*payable in U.S. funds drawn on a U.S. banking institution*)
 Purchase Order No. _____
 Charge my (*please circle*) American Express Visa MasterCard

Name (*as it appears on card*) _____

Card # _____ Exp. Date _____

Signature (*of cardholder*) _____

MAIL OR FAX THIS FORM TO: AMERICAN ASSOCIATION OF AIRPORT EXECUTIVES • 601 Madison Street, Suite 400 • Alexandria, VA 22314, Attn: **Jessica Grass** • 703/824/0504 • Fax 703/820/1395



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to provide airport financial consulting services. To obtain a copy of the official request for qualifications package, contact Deborah Walker, administration division, at (520) 573-5123, or e-mail dwalker@tucsonairport.org. Sealed proposals will be received until 4 p.m. (Arizona mountain standard time) Sept. 9 at the Tucson Airport Authority, Finance and Administration Office, 7005 South Plumer Avenue, Tucson, AZ 85706.

Walker Field Airport Authority, Grand Junction, Colo., is soliciting proposals until 5 p.m. Aug. 19 for the operation of a terminal building food and beverage concession. A pre-proposal meeting will be held at 1 p.m. Aug. 5. Proposal forms are available at Walker Field Airport Authority, 2828 Walker Field Dr., Suite 301, Grand Junction, CO 81506, (970)-244-9100, e-mail gmanuso@walkerfield.com. DBEs are encouraged to respond.

INFORMATIONREQUEST

Nashville International Airport requests information on the availability of used or refurbished jetbridges in quality working

order and appearance. BNA also is interested in quality used or re-conditioned 400 Hz power supply and pre-conditioned air units. Contact Tom Bibb A.A.E., manager of operations, at (615) 275-1661, or tom_bibb@nashintl.com.

Accreditation Academy

(Continued from page 3)

ter on-line, visit the AAAE Meetings web site at www.airportnet.org/meetings.

Next Basic ASOS School Scheduled in Denver

FAA and AAAE will conduct the next Basic Airport Safety and Operations Specialist School on Aug. 15-18 in Denver. This session will focus on the new requirements for FAR Part 139, as well as reinforce the components of a good self-inspection program.

Ben Castellano, FAA manager of safety and operations, will lead the team of FAA safety inspectors from the Northwest Mountain Region and FAA headquarters, as well as other airport industry speakers at this school.

All sessions will be held at the Four Points by Sheraton Denver Cherry Creek

Hotel. All attendees will receive a special rate of \$109 single/double. Reservations must be made by July 23 in order to guarantee this rate. To make hotel reservations, call the hotel at (888) 627-7681 and identify yourself as part of the AAAE group. For details, contact Teakoe Coleman at teakoe.coleman@airportnet.org.

AAAE To Offer Water Permit Workshop

This year's AAAE Deicing and Stormwater Conference slated for Aug. 1-3 in Washington, D.C., will offer a free half-day Water Permits Workshop for attendees on Aug. 3 to address complex issues affecting NPDES permits at airports. The workshop will feature presentations on whole effluent toxicity, total daily maximum daily loads and antidegradation and how they can impact what an airport's permit will finally look like. The draft agenda will be available online in the near future.

This workshop is designed to be interactive and will be offered free of charge for those attendees of the Deicing and Stormwater conference.

For details, contact Claudio Ternieden, AAAE at (703) 824-0500, Ext. 198, or e-mail claudio.ternieden@airportnet.org.