

AIRPORTREPORT

AMERICAN ASSOCIATION OF AIRPORT EXECUTIVES

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August 15, 2004

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UPCOMING EVENTS

AAAE/FAA Basic Airport Safety and Operations Specialist School . . Aug. 15-18

AAAE Aviation Security For Law Enforcement Officers Training . Aug. 23-25

AAAE U.S./Europe Airport Issues Conference: The Future of Airport and Airline Relations Aug. 29-Sept. 1

AAAE/SC Chapter AAEE New Part 139 Requirements Workshop Sept. 9-10

27th Annual AAEE/NW Chapter AAEE International Airport Facilities Conference & Expo Sept. 12-14

AAAE/NE Chapter AAEE Basic and Advanced ARFF Schools Sept. 12-16

NOTES

Post your position open ad or resume today at www.airportjobsonline.com!
Employers: Have resumes of qualified applicants delivered to your e-mail inbox!
Job seekers: Receive e-mail notification of jobs that meet your qualifications!

Airports Press For EDS Installation Funds

AAAE and ACI-NA on Aug. 5 jointly sent letters to President Bush, Department of Homeland Security officials and key members of Congress, urging them to implement the 9/11 Commission's recommendation to expedite the installation of explosives detection system (EDS) machines into baggage systems at airports around the country.

In one of its recommendations, the commission said that "TSA (Transportation Security Administration) should expedite the installation of advanced (in-line) baggage-screening equipment."

"The 9/11 Commission correctly recognized the need to expedite the installation of inline baggage-screening equipment," the airports said in their letter to the President. "We encourage you and members of Congress to implement that recommendation as quickly as possible."

The associations noted that the administration's budget request for fiscal year 2005 included only \$250 million for EDS installation, just half of the \$500 million per year authorized by Congress.

"Although most agree that EDS machines should be placed inline as part of integrated baggage systems, adequate funding has not been made available to accomplish this important aviation security task," the associations said. "It will take much more than \$250 million per year if we hope to accomplish the goal of installing inline EDS systems at more than a handful of airports in the foreseeable future."

The House aviation subcommittee has scheduled a hearing for Aug. 25 to examine the aviation-related recommendations included in the commission's report. The Senate aviation subcommittee is expected to hold its own hearing on the commission's report later this month.

DHS To Expand US-VISIT Exit Test

The Department of Homeland Security

(DHS) on Aug. 3 announced that it will expand the test of US-VISIT automated biometric exit procedures for foreign visitors, beginning this month.

The exit pilot program will be expanded in August from its current locations—Baltimore-Washington International and Miami's International Cruise Line Terminal—to Chicago O'Hare International. The department said the program will be piloted at the following airports in September: Atlanta, Dallas Fort Worth, Denver, Detroit, Newark, Philadelphia, Phoenix, San Francisco, San Juan, Seattle and Los Angeles.

The exit procedures being tested require foreign visitors to check out at an automated exit kiosk or with a US-VISIT exit attendant at the departure gate. Foreign visitors receive a printed card from Customs and Border Protection explaining the exit process when they arrive in the U.S., the department said. Also, directional signs are located throughout the airports and seaports.

The first phase of US-VISIT was launched on Jan. 5 when DHS deployed the new biometric entry capabilities at 115 airports and 14 seaports and began testing a biometric departure confirmation system at the two locations.

Registered Traveler Begins In Houston

The Transportation Security Administration (TSA) began the Registered Traveler Pilot Program at Houston's Bush International in conjunction with Continental Airlines. Pilots were launched in Minneapolis and Los Angeles in July.

TSA said it will expand the pilot program to Boston Logan International and Reagan Washington National, both in cooperation with American Airlines, by the end of August. The pilot will last about 90 days at each airport.

Approved registered travelers
(continued on following page)



are directed to a designated checkpoint lane where they provide their Registered Traveler Smart Card containing biometric information (a fingerprint and iris scan) for identity confirmation. Registered travelers and their carry-on bags still go through primary screening, but more extensive secondary screening is largely eliminated.

New JetBlue Terminal Set For JFK

JetBlue has reached agreement with the Port Authority of New York and New Jersey to build a 26-gate terminal at Kennedy International. The port authority also determined to restore Terminal 5, the 1960s TWA Flight Center building designed by Eero Saarinen.

The new 640,000-square-foot JetBlue Terminal will be constructed on a 70-acre tract in the airport's central terminal area. The \$875 million project also includes a new parking garage with more than 1,500 spaces, a new connecting bridge to the nearby AirTrain JFK station, and work needed to incorporate the connecting tubes of Terminal 5 into the new terminal.

JetBlue will operate the new terminal under a lease of up to 34 years. Construction is expected to begin in 2005.

O'Hare Talks Aim To Reduce Delays

FAA recently held informal communications with representatives of airlines serving Chicago O'Hare to address congestion problems at the airport that have exacerbated flight delays nationwide.

"I am pleased that the airlines have made some progress in addressing the serious congestion problem at O'Hare Airport, although more needs to be, and will be, done," DOT Secretary Norman Mineta said in a statement issued Aug. 5.

Mineta said he remains hopeful that the airlines will voluntarily reach a solution that eases delays at the airport.

As the talks began Aug. 4, FAA Administrator Marion Blakey said her agency would cap flights at O'Hare if the airlines cannot agree on voluntary delay reduction measures.

There were nearly 59,000 delays at O'Hare this year through June. Two schedule cuts by American and United

took place in March and June that totaled more than 7 percent of peak-hour flights.

Tampa Joins Test Of EDS Portals

Tampa International has become the fourth airport to participate in a Transportation Security Administration (TSA) test of walk-through explosives detection portals. The test, using EntryScan3, developed by GE Infrastructure, Security, is also underway at Rhode Island's T.F. Green Airport, Greater Rochester International and San Diego International. The final airport scheduled to participate in the trial is Gulfport-Biloxi (Miss.) International.

S&P Rates Airport Bonds

Standard & Poor's assigned an A plus rating to the Metropolitan Washington Airport Authority's (MWAA) airport system revenue refunding bonds series 2004D. The bonds will be issued in an amount up to \$230 million.

In addition, S&P affirmed its outstanding A plus rating on MWAA's outstanding airport system revenue bonds.

The firm said the rating reflects MWAA's solid market and service area strengths combined with large capital requirements, weaker dominant airline tenants, and a higher cost structure relative to many U.S. airport systems. The stable outlook reflects expectations that MWAA will successfully manage the implementation of its large capital plan through a period of recovering traffic, achieving or exceeding projected debt service coverage and cost levels, S&P said.

Separately, S&P affirmed its triple B plus rating on Dallas Fort Worth International Airport Facility Improvement Corp.'s rental car facility charge bonds series 1998 and 1999.

The rating on the bonds reflects credit risks that include "the narrow and unproven" pledged revenue stream securing the bonds and the susceptibility of pledged revenues to weather economic cycles stemming from the high number of business travelers, S&P said. However, the rating agency said these credit risks are offset by strengths that include posi-

tive historical trends in rental car transactions, and the airport's rate-setting flexibility.

The bond proceeds were used to finance a consolidated rental car facility that opened in 2000.

TSA To Post Checkpoint Wait Times

The Transportation Security Administration (TSA) said it will post airport-by-airport wait times at passenger security checkpoints on its www.tsa.gov website under "Travel Tips."

Passengers will be prompted to identify the state, airport, day of the week and time of travel. Wait time information will be provided, by security checkpoint, in one-hour increments for two hours before and two hours after the selected flight time.

The wait times provided are based on 28-day rolling historical averages for the airport and day and time selected, TSA said. Wait time information is collected and posted on the website for all airports daily.

DOT Releases AIP Grants

DOT announced Airport Improvement Program (AIP) grants totaling \$33 million for Houston's Bush Intercontinental. A grant of \$18.4 million will be used to reimburse the airport for construction of Runway 8L-26R, which was completed in October 2003. A separate grant of \$14.6 million will provide funds to re-

AIRPORTREPORT

Editor Holly R. Ackerman

Charles M. Barclay, A.A.E.
President

AIRPORT REPORT is a twice-monthly publication of the American Association of Airport Executives, the largest professional organization for airport executives in the world, representing more than 2,400 airport management personnel.

Find out more about us on our World Wide Web home page at <http://www.airportnet.org>

pair existing Runway 8R-26L.

Grants totaling \$13.7 million will help Dallas Fort Worth International expand capacity and allow the operation of direct flights to Asia, DOT said. A grant of \$4.9 million will provide funds to extend three primary runways from 11,388 to 13,400 feet, making it possible for them to be used by longer-range aircraft flying directly to Asia.

Another grant of \$8.8 million will be used to rehabilitate a rescue and operations road at DFW, aircraft parking aprons, a runway shoulder, the runway lighting system and various taxiways, as well as to improve airport drainage, DOT said.

Separately, AIP grants totaling \$110.6 million will go to other Texas airports, DOT said. East Texas Regional Airport in Longview will receive \$2.1 million to improve the apron pavement; El Paso International will receive \$16.9 million to improve the pavement and lighting for Runway 4/22; Lubbock International will receive \$5.5 million to extend a taxiway, and Valley International in Harlingen will receive \$2.9 million to construct one taxiway and rehabilitate another, acquire land for approaches, improve the terminal building, rehabilitate runway lighting, acquire an aircraft rescue and firefighting vehicle, and enhance security.

DOT also announced:

- \$6.3 million in grants to expand capacity and enhance safety at 27 airports in Ohio;
- \$6.1 million in grants for airports in Louisiana;
- a grant of \$1 million to enhance safety and general aviation capacity at Yuma (Ariz.) International;
- \$2.5 million in grants for three Iowa airports, and
- \$24.3 million in grants to expand capacity at five Alaska airports.

Southwest Chapter AAAE Elects Officers

The Southwest Chapter AAAE held its annual conference July 18-22 in Sacramento, Calif., hosted by the Sacramento County Airport System.

New officers elected by the chapter are: president, Jack Schelter, A.A.E., Phoenix; first vice president, Rod

LOS ANGELES WORLD AIRPORTS

REQUEST FOR PROPOSALS

COMPREHENSIVE EVALUATION OF THE EXISTING ORGANIZATIONAL STRUCTURE OF AIRPORT POLICE AND TO EVALUATE THE POTENTIAL MERGER OF AIRPORT POLICE INTO THE LOS ANGELES POLICE DEPARTMENT AT LOS ANGELES INTERNATIONAL AIRPORT

RFP available at www.labavn.org

Release Date: July 20, 2004

Optional Pre-Proposal Conference
August 16 @ 9:00 a.m.
Los Angeles International Airport
1 World Way, Board Room
Los Angeles, CA 90045

Contact: Meighan Langlois
Fax: (310) 646-1892
Email: mlanglois@lawa.org
Phone: (310) 646-3989

Submission Deadline
September 1, 2004, @ 2:00 P.M.
CN710570 August 15, 2004

Dinger, Redding, Calif., and second vice president, Scott Smith, Camarillo, Calif. Past president is Klassje Nairne of San Luis Obispo, Calif.

U.S./Central Europe Airport Issues Conference Planned

AAAE, IAAE and the Salzburg Airport W.A. Mozart announce the 10th Annual U.S./Central Europe Airport Issues Conference, scheduled for Nov. 7-10 in Salzburg, Austria.

Key officials of the U.S. trade promotion team—representing the Commerce Department and FAA, as well as senior commercial service officers from U.S. embassies throughout the Central European region—will address the working sessions. Speakers also will include prominent airport directors from the U.S. and Central Europe, high-ranking U.S. and Central European government officials, leading industry consultants and aviation corporate executives.

The conference will provide information on topics that include Central European and U.S. aviation relations; European and U.S. airline challenges; wireless issues; airport privatization trends; Central Europe/U.S. airport infrastructure development case studies; aviation safety/security/air traffic control modernization challenges in the U.S. and Europe, and

global airport public/private sector partnership programs.

For details, visit www.aaae.com, or contact Spencer Dickerson, AAAE, at sdickerson@airportnet.org, or phone (703) 824-0500, Ext. 130.

Ventura County Airports Join USCTA

Ventura (Calif.) County Department of Airports is the newest member of the U.S. Contract Tower Association (USCTA). For information on USCTA, contact Spencer Dickerson at (703) 824-0500, Ext. 130.

CAOA Members Get Discount For ASOS School

The Colorado Airport Operators Association (CAOA) has joined AirField Turf Inc. as a sponsor of the AAAE Basic Airport Safety and Operations Specialist School, Aug. 15-18 in Denver. CAOAs members will receive a 25 percent discount on the registration fee.

All sessions will be held at the Four Points by Sheraton Denver Cherry Creek Hotel. For hotel reservations, call (888) 627-7681 and identify yourself as part of the AAAE group. For program information, contact Teakoe Coleman at teakoe.coleman@airportnet.org. For hotel details, contact Kelcey Mitchell at kelcey.mitchell@airportnet.org.

POSITIONS OPEN**AIRFIELD AND FACILITY TECHNICIAN**

Asheville (N.C.) Regional Airport seeks self-motivated individual to work in a variety of skilled technical and trades work in the maintenance and repair of airport buildings, grounds, facilities, and equipment; may serve as lead worker. Responsible for the maintenance, troubleshooting, repair, and/or replacement of various electrical and lighting systems for landside and airside operations; HVAC and major mechanical systems, and tools, testing equipment and vehicles assigned. Applications should be submitted no later than 5 p.m. Sept. 17 to Ron Mundy, Airport Maintenance Supervisor, Asheville Regional Airport Authority Administrative Office, 708 Airport Road, Fletcher, NC 28732. Pay range \$29,500-\$44,500. The department operates under a drug-free workplace policy. A full job description and application can be viewed at www.flyavl.com. EOE. For questions, call (828) 684-2226.

AIRFIELD PROJECT ENGINEER

Minneapolis, Minn. This demanding and rewarding position will require that the successful candidate be fully capable of completing airfield engineering design efforts with minimal direction and have a strong working knowledge of applicable FAA design standards. Working in a team-oriented environment, the candidate shall demonstrate the ability to create design plan and specifications, as well as coordinate and mentor the activities of others. Of particular focus, the candidate will have demonstrated strength in the siting of NAVAIDS. Experience with Microstation or AutoCAD is strongly desired. The candidate shall be a registered professional engineer, be able to obtain Minnesota registration within six months and have five years of relevant airfield engineering experience. Salary range \$47,000-\$85,000. Submit resume with references and salary history to HNTB, Attn: Human Resources, 7900 International Drive, Suite 600, Minneapolis, MN 55425, fax (952) 920-0173, or apply online at www.hntbcareers.com.

AIRPORT MANAGER

Individual will work under the direction of the airport authority board of commissioners to exercise initiative and professional expertise in administration of the day-to-day operations at the airport. He/she will be responsible for efficiently operating airport facilities, supervising ground maintenance, and following all safety regulations required by state/federal governments. Must interface well with the general public, flying community, and all units of local government, commissions and associations. Must have the ability to market airport services and facilities. A four year college degree in public administration, government, or civil engineering or related field is preferred. Must provide a valid "Class D" driver's license with a satisfactory driving record. Successful applicant will undergo a complete background check. Forward resumes to: Mt. Vernon Airport Authority, 100 Aviation Drive, Mt. Vernon, Illinois, 62864, (618) 242-7016. The Mt. Vernon Airport Authority is an Equal Opportunity Employer.

AIRPORT MANAGER - SECURITY

Broward County Aviation Department, Fort Lauderdale, Fla. Administrative/supervisory work in development, coordination and execution of the TSA-approved airport security program for Fort Lauderdale Hollywood International Airport. Requires graduation from accredited four-year college or university with major course work in aviation management, business administration or related field and six years of experience in airport management, which must have included four years of supervisory experience at a medium or large hub airport in U.S.; or equivalent combination of training and experience. Extensive knowledge of TSR Part 1540, 1542, 1544. Salary \$56,417-\$92,524. Apply by 5 p.m. Aug. 27 on-line at www.broward.org/careers, select "Hot Jobs." Broward County is an equal opportunity employer and provider of services.

AIRPORT OPERATIONS COORDINATOR

Clark County, Nev. Coordinates, in-

spects and administers a federally mandated aviation safety program on a per shift basis. Serves as the focal point for the leadership, liaison and technical expertise necessary to assure the safe, efficient and effective operation of the airport. Provides management oversight for all operational activities and in emergency situations when line management is unavailable. Provides liaison between airport management, department staff, government agencies, tenants and the public to sustain airport objectives. Clark County application and supplemental application required. Please visit www.accessclarkcounty.com for required application forms. No online applications accepted.

AIRPORT OPERATIONS OFFICER

Hilton Head, S.C. Operates airport emergency vehicles and specialized rescue equipment in response to aircraft alerts or incidents. Operates communications equipment on dispatch, fire and aviation frequencies. Performs rescue aid and fire-fighting tasks and determines number/types of vehicles/personnel needed in response to incidents/accidents. Provides mutual aid/support for local fire departments. Apply to Beaufort County Human Resources Department, 100 Ribaut Rd, Beaufort, SC 29902-4453, or obtain online at www.bcgov.net. Applications accepted until Sept. 15. All applicants tentatively selected for this position will be required to submit to urinalysis to screen for illegal drug use prior to appointment. EOE.

ASSISTANT AIRPORT MANAGER

Cuyahoga County, Ohio. Assists the airport manager with the management of the county airport, such as development of strategies, facilities, business and finances; noise mitigation and environmental plans. Carries out the directives of the airport manager involving the day-to-day operations of the airport; assists in the enforcement of operating rules and regulations; promotes and maintains safety in airport services and operations; responds to public and tenant concerns; assists in airport marketing tasks involving airport improve-

(continued on page 13)



American Association of Airport Executives
AAAE South Central Chapter

NEW PART 139 REQUIREMENTS WORKSHOP

September 9-10, 2004 • Oklahoma City, Oklahoma • Mtg. #040910

As most everyone in the aviation industry is aware, FAA's Part 139 recently has changed. For many airports, these changes are significant. This is particularly true for small airports (Category II-IV). To assist airports in better understanding issues surrounding the new Part 139, the American

Association of Airport Executives (AAAE) and the AAAE South Central Chapter are pleased to introduce the first New Part 139 Requirements Workshop in Oklahoma City, Oklahoma, September 9-10, 2004. Through presentations and open discussions, FAA and industry experts will be available to answer your questions and ensure your understanding of the new Part 139.

WORKSHOP TOPICS

Topics to be covered (subject to change) at this new workshop include:

- **Overview of the New Part 139: What's Really New?**
- **Putting Together ACMs Under the New Requirements**
- **Airfield Inspections: What Does the FAA Expect?**
- **Training Requirements and Fiscal Management Under the New 139**
- **New Wildlife Hazard Management**
- **Integrating Security Requirements and Airport Emergency Plans (including ARFF)**
- **Fuel Farm Requirements**
- **Open Discussion: Everything You Want to Know About the New 139 but Are Afraid to Ask**

WHO SHOULD ATTEND?

The following airport personnel are encouraged to attend as changes in the new Part 139 affect responsibilities and training requirements in these areas:

- Airport Operations Personnel
- Airport Fire Fighters
- Airport Training Personnel
- Airport Police (at airports where security and operations duties are shared)
- Airport Maintenance Employees

All sessions will take place at the Westin Oklahoma City. The workshop will begin with registration and continental breakfast on Thursday, September 9, at 8 a.m. and will conclude at 12 p.m. on Friday, September 10. The registration fee includes two continental breakfasts, one luncheon, one reception, all refreshment breaks and handouts. Dress is business casual. Confirmation letters will be faxed to attendees.

For further program information, contact Greg Mamary, AAAE, at (703) 824-0504, Ext. 176, or e-mail greg.mamary@airportnet.org. For further registration information, contact Kelcey Mitchell, AAAE, at Ext. 196, or e-mail kelcey.mitchell@airportnet.org.

AGENDA (SUBJECT TO CHANGE)

THURSDAY, SEPTEMBER 9

8-8:30 a.m.	Registration and Continental Breakfast
8:30 a.m.-5 p.m.	Sessions*
5:30-6:30 p.m.	Reception

FRIDAY, SEPTEMBER 10

8:30- 9 a.m.	Continental Breakfast
9 a.m-12 p.m.	Sessions
12 p.m.	Conclusion

**includes luncheon and breaks*

REGISTER ON-LINE!

www.airportnet.org/calendar



American Association of Airport Executives
AAAE South Central Chapter

NEW PART 139 REQUIREMENTS WORKSHOP

September 9-10, 2004 • Oklahoma City, Oklahoma • Mtg. #040910

Hotel reservations—Rooms are being held at the Westin Oklahoma City, One North Broadway, Oklahoma City, OK 73102, phone (405) 235-2780; fax (405) 232-8752. All attendees will receive a special rate of \$109 single/double occupancy. **Reservations must be made by August 19, 2004, in order to guarantee these rates.** Reservations made after this date can only be honored on a space available basis. To make your hotel reservations, call the hotel directly at (405) 235-2780 or (800) 937-8461 and identify yourself as part of the AAAE group.

Airline reservations—American Airlines and Delta Air Lines have been selected as the official air carriers for this meeting. Attendees can receive 10% off American's and Delta's full coach fare or 5% off all other published fares. Rules and restrictions apply. To take advantage of American's and Delta's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-1 a.m. eastern standard time daily and refer to star file #1494AQ; call Delta Air Lines directly at (800) 241-6760 from 8 a.m.-11 p.m. eastern standard time daily and refer to file number 191132A.

Ground transportation—A cab ride to the Westin Oklahoma City takes approximately 15 minutes and cost \$18. Airport Express is also available to the hotel. The cost is \$14/person and can take up to 1 hour since they drop off at several hotels. The shuttle can be picked up outside baggage claim, and all run on a 24-hour basis. Avis Rent-A-Car is the official rental car company for this meeting. To make reservations or for further information, please call Avis at (800) 331-1600 and reference J097316.

NOTE: AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant. Confirmation letters will be faxed to attendees. If you have not received a confirmation letter via fax two business days prior to the meeting, and you enrolled at least 15 days prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Non receipt of the confirmation letter before the meeting is not justification for seeking a refund.

Future correspondence will be sent to the below address, fax number and/or e-mail address. This information will be reflected in the AAAE Membership Directory.

Nickname for Badge _____ E-Mail Address _____

Full Name _____

Title _____

Airport/Company _____

Address _____

City/State/Zip _____

Telephone Number _____ Fax Number _____

I would like to be contacted about upcoming meetings/promotions by fax e-mail .



Please indicate any special needs to participate and attach a description of your needs.

Registrations and cancellations must be submitted in writing. Refund requests received before 8/27/04 are subject to a \$125 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties and no-shows will be billed. For all inquiries regarding cancellations and refunds, please contact the AAAE Meetings Department at (703) 824-0504.

REGISTRATION FEE (in U.S. funds drawn on a U.S. bank)

(includes all handouts, the opening reception, two continental breakfasts, one luncheon and all breaks.)

1. AAAE members \$390

2. Non-member \$420

This course is worth nine credits in the AAAE Continuing Airport Management Education Unit (CEU) program.

PAYMENT METHOD

Enclosed is my check payable to AAAE Purchase Order # _____

Upon receipt of this form, please charge my (circle one): American Express MasterCard Visa

Cardholder Name _____

Account Number _____ Exp. Date _____

Signature _____

RETURN TO: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395. Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.

The 27th Annual AAAE/Northwest Chapter AAAE International Airport Facilities Conference

September 12-14, 2004 • Salt Lake City, Utah • Meeting #040905

Solve Tomorrow's Problems Today!

THE Show For Airport Facilities Specialists

Don't miss the industry's leading conference and exposition focusing exclusively on airport facilities management. Join your colleagues and other experts from the international airport facilities market as they share their insight, proven solutions and lessons learned on a variety of subjects—from airfield surface maintenance to crafting the right outsourcing agreements for custodial services. Gain insight on creating a productive airport worker-contractor team for big projects, and making the most out of your equipment specification process. And learn how all of it can be done in a safety first culture.

Your Own Airport Facilities Bazaar

The wide-ranging sessions and panel discussions are just part of the benefit attendees will reap. Also on hand will be industry's leading airport facilities product and service vendors. Browse the exhibit hall and unearth the latest technology or product that will make your airport—and your job—much more productive and efficient. The exhibit hall will open on Sunday evening for the Welcome Reception and all scheduled meal and break functions through Tuesday will take place with the exhibitors.

The IAFC will include the Welcome Reception, two breakfasts, two luncheons, all refreshment breaks, Monday's tour and evening event at Salt Lake City International Airport and all handout materials. Dress is business casual for all conference functions (no ties!).

Don't forget, door prizes will be given to attendees in the exhibit hall and in the sessions!

For further registration information, contact Kate Hood, AAAE, at (703) 824-0500 Ext. 174, or e-mail kate.hood@airportnet.org. For information on exhibits and sponsorship opportunities, contact Susan Lausch, AAAE, at (703) 824-0500 Ext. 128, or e-mail susan.lausch@airportnet.org. Confirmation letters will be faxed to attendees.

REGISTER ON-LINE!

www.airportnet.org/meetings

AGENDA

(subject to change)

Sunday, September 12

6-7:30 p.m. Welcome Reception

Monday, September 13

7:30-8:30 a.m. Registration and Breakfast with the Exhibitors

8:30-9 a.m. Welcome

9-10:30 a.m. Passengers Come First: How to Make Your Facility Meet Their Needs

10:30-10:45 a.m. Coffee Break with the Exhibitors

10:45 a.m.-12 p.m. Concurrent Sessions

Primary Colors: Finding Airfield Paint Solutions That Work and Last

- A Solid Foundation: The Proper Flooring Makes All the Difference

- Lunch with the Exhibitors

1:30-2:30 p.m. Concurrent Sessions

- Making Cleaning Clear: Establishing a Beneficial Custodial Services Program

- Let's Make a Deal: How to Get the

- Most Out of Your Outsourcing Contracts

2:30-3 p.m. Coffee Break with the Exhibitors

3-4:30 p.m. Concurrent Sessions

- Being Green, Saving Green: How Your Airfield & Facilities Lighting Can Save

- Energy and Money and Still Meet Your Needs

- A Fix That Sticks: Making Pavement Repairs That Last

5-6:30 p.m. Salt Lake City International Airport Facility Tour

6:30-9:30 p.m. Barbeque and Entertainment at Salt Lake City International Airport

Tuesday, September 14

7:30-8:30 a.m. Breakfast with the Exhibitors

8:30-9:30 a.m. One Team, One Goal: Training Airport Ops, Maintenance Personnel and Contractors into Productive Teams

9:30-10:30 a.m. Safety First And Foremost: Making Your Facility's Culture a Safety-Focused One

10:30-10:45 a.m. Coffee Break with Exhibitors

10:45 a.m.-12 p.m. Maintenance and FAR 139: An Airport Maintenance View of the Biggest Airport Rule

12-1:30 p.m. Lunch with Exhibitors

1:30-2:30 p.m. Setting the Standards: Establishing and Meeting Productivity Benchmarks

2:30-3 p.m. Coffee Break with Exhibitors

3-4:30 p.m. The Times They Are A Changin': Managing Change in a Financially Turbulent World

4:30 p.m. Conference Adjourns

The 27th Annual AAAE/Northwest Chapter AAAE International Airport Facilities Conference

September 12-14, 2004 • Salt Lake City, Utah • Meeting #040905

Hotel Reservations—Rooms are being held at the Hilton Salt Lake City Center, 255 South West Temple, Salt Lake City Utah 84101, telephone (801) 328-2000; fax (801) 238-4888. All attendees will receive a special rate of \$109 single or double occupancy. **Reservations must be made by August 21, 2004, in order to guarantee this rate.** Call the hotel directly at (801) 328-2000, ask for the in-house reservations department and identify yourself as part of the AAAE group to receive the discounted rate.

Airline Reservations—American Airlines and Delta Air Lines have been selected as the official air carriers for this meeting. Attendees can receive 10% off American's and Delta's full coach fares or 5% off all other published fares. Rules and restrictions apply. To take advantage of American's and Delta's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-11 p.m. eastern time daily and refer to star file #1494AQ; call Delta Air Lines directly at (800) 241-6760 from 8 a.m.-11 p.m. eastern time daily and refer to file number 198265A.

Ground Transportation—Taxi service from Salt Lake City International to the Hilton Salt Lake City Center costs \$14 and the drive is about 15 minutes. Alternatively, Express Shuttle costs \$6 per person and can be picked up outside of baggage claim. To request shuttle service, use the Express Shuttle courtesy phone in baggage claim when you arrive. Avis Rent-A-Car is the official rental car company for this meeting. To make reservations or for further information from Avis, please call (800) 331-1600 and reference J097316.

NOTE: AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant. If you have not received a confirmation letter via fax two business days prior to the meeting, and you enrolled at least 15 days prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Non-receipt of the confirmation letter before meeting is not justification for seeking a refund.

CANCELLATION POLICY: Registrations and cancellations must be submitted in writing. Refund requests received before 8/27/04 are subject to a \$125 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties and no-shows will be billed. For all inquiries regarding cancellations and refunds, please contact the AAAE Meetings Department at (703) 824-0504. Please use one form per attendee. Photocopies of this form will be accepted. AAAE accepts registration regardless of race, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.

The information below will be used for future correspondence and will be reflected in the AAAE Membership Directory.

I would like to be contacted about upcoming meetings/promotions by fax by email .

Nickname for Badge _____ E-Mail Address _____

Full Name _____

Title _____

Airport/Company _____

Address _____

City/State/Zip _____

Telephone Number _____ Fax Number _____



Please check here if you have a disability that requires special assistance and attach a description of your needs.

REGISTRATION FEE (in U.S. funds drawn on a U.S. bank)

(Includes one reception, two continental breakfasts, two luncheons, coffee breaks, the Monday evening facilities tour and barbeque and all handout materials.)

	Early Registration (On or before 8/13/04)	Late Registration (On or after 8/14/04)
1. <input type="checkbox"/> Member of AAAE or Northwest Chapter/AAAE	\$320	\$350
2. <input type="checkbox"/> Non-member	\$425	\$455

This program is worth 12 credits in the AAAE Continuing Airport Management Education Unit (CEU) program.

PAYMENT METHOD

Enclosed is my check payable to AAAE Purchase Order # _____

Upon receipt of this form, please charge my (circle one): American Express MasterCard Visa

Cardholder Name _____

Account Number _____ Exp. Date _____

Signature _____

RETURN TO: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395. Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.



Presented by the American Association of Airport Executives and
The QuieterHome® Program (powered by C&S Companies)

FOURTH ANNUAL SOUND INSULATION SYMPOSIUM

October 17-19, 2004 • Redondo Beach, California • Mtg. #041004



The American Association of Airport Executives (AAAE) and the QuieterHome Program® (powered by C&S Companies) invite you to join experts from around the country (and the world) at the Fourth Annual Sound Insulation Symposium in Redondo Beach (just outside Los Angeles), California, on October 17-19, 2004.

As airline traffic continues to rebound to levels nearing pre-2001 activity, the focus on noise impacts and programs to mitigate those impacts has made it back to the top of community agendas. Using primarily federal funding, which can be unpredictable, sound insulation programs present tremendous challenges for those who are responsible for their management. Managing expectations of the community and other stakeholders, and ensuring that the program meets or exceeds these expectations, presents program managers, communities, consultants, vendors and contractors with the assembly of a complex puzzle to achieve the goals and objectives of various stakeholders.

Now in its fourth year, the Sound Insulation Symposium will gather experts from around the country (and the world) in Los Angeles, California, one of the most active areas of sound insulation activity in the country, with seven ongoing programs in the region. Over the course of two days of moderated discussion focused on assembling the "Sound Insulation Puzzle", participants will engage in dialogue and networking opportunities designed to enhance individual and collective knowledge.

Sponsorship and Exhibit Opportunities:

Airports and industry suppliers are also invited to participate in the symposium by purchasing a six-foot display table on which brochures and other printed material can be displayed. Tables will be located where all sessions and coffee breaks will take place. Sponsorship opportunities also are available that will provide maximum exposure for your organization. Organizations taking advantage of display tables and sponsorship opportunities will receive recognition and a 25-word narrative description in the meeting program. In addition, recognition will be given at the sponsored event, and in AAEE's *Airport Report*, *Airport Report Express* and *Environmental Watch* newsletters.

Six-foot display tables provide an informal environment to meet with the appropriate airport personnel to discuss challenges and solutions. The tables also serve as a display for literature and marketing materials; pop-up displays are not allowed. The \$900 cost for a display table also will include one conference registration.

To reserve sponsorship of an event, please complete and mark the appropriate **Sponsorship Box** on the meeting registration form. Also, please provide a 25-word description of your company for the meeting program. **Sponsorship does not include a meeting registration.**

All sessions will take place at the Crowne Plaza Redondo Beach in Redondo Beach, California. The symposium begins with the opening reception with exhibitors on Sunday, October 17, and is scheduled to adjourn at 5 p.m. on Tuesday, October 19. Dress will be business casual for all functions. The registration fee includes all handouts, two continental breakfasts, two lunches, one reception, the Monday evening host event and all breaks.

For program information, visit www.sound-symposium.com or contact **Claudio Ternieden**, AAEE, at (703) 824-0500, Ext. 198, or e-mail claudio.ternieden@airportnet.org. **For further registration information**, contact **Natalie Fleet**, AAEE, at (703) 824-0500, Ext. 132, or e-mail natalie.fleet@airportnet.org.

AGENDA (subject to change)

For further agenda details, visit
www.aaae.com or www.sound-symposium.com

Sunday, October 17

6 - 8 p.m. Opening Reception with the Exhibitors

Monday, October 18

7:30 - 8 a.m. Continental Breakfast with the Exhibitors

8 - 8:15 a.m. Introduction and Opening Remarks

8:15 - 9:30 a.m. **Session 1: Vision – What Will the Puzzle Look Like When We Are Done?**

9:30 - 10 a.m. Coffee Break with the Exhibitors

10 a.m. - 12 p.m. **Session 2: Organizing the Pieces**

12 - 1 p.m. Lunch

1:30 - 3 p.m. **Session 3: Framing the Puzzle**

3 - 3:30 p.m. Break with the Exhibitors

3:30 - 5 p.m. **Session 4: Unique Puzzle Pieces**

6 - 9 p.m. Evening Event – **Flight Path Learning Center**,
Sponsored by Los Angeles World Airports and
the QuieterHome® Program

Tuesday, October 19

7 - 8 a.m. Continental Breakfast with the Exhibitors

8 - 9:30 a.m. **Session 5 – Final Assembly**

9:30 - 10 a.m. Break with the Exhibitors

10 a.m. - 1 p.m. **Tour of LAX Programs** (box lunch)

1:30 - 3 p.m. **Session 6: The Final Piece—
Participant Satisfaction**

3 - 3:30 p.m. Break with the Exhibitors

3:30 - 5 p.m. **The Wrap-up Talk Show**



Presented by the American Association of Airport Executives and The QuieterHome® Program (powered by C&S Companies)



FOURTH ANNUAL SOUND INSULATION SYMPOSIUM

October 17-19, 2004 • Redondo Beach, California • Mtg. #041004

Hotel reservations—Rooms are being held at the Crowne Plaza Redondo Beach Hotel, 300 North Harbor Dr., Redondo Beach, CA 90277, phone (310) 318-8888. All attendees will receive a special rate of \$159 single/double. **Reservations must be made by Friday, September 24, 2004, in order to guarantee this rate.** Reservations made after this date can only be honored on a space available basis. To make your hotel reservations, call the hotel directly at (310) 318-8888 and identify yourself as part of the AAAE group.

Airline reservations—American Airlines and Delta Air Lines have been selected as the official air carriers for this meeting. Attendees can receive 10% off American's and Delta's full coach fares or 5% off all other published fares. Rules and restrictions apply. To take advantage of American's and Delta's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-1 a.m. eastern time daily and refer to star file #38H4AF; call Delta Air Lines directly at (800) 241-6760 from 8 a.m.-11 p.m. eastern time daily and refer to file number 198265A.

Ground transportation—There are two forms of transportation available between Los Angeles International Airport and the Crowne Plaza Redondo Beach. The first is via taxi, which costs about \$30 per person each way. The second is via SuperShuttle, which costs \$13 per person each way. The ride takes approximately 20 minutes. Avis Rent-A-Car is the official rental car company for this meeting. To make reservations or for further information from Avis, please call (800) 331-1600 and reference J097316.

NOTE: AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. **However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant.** Confirmation letters will be faxed to attendees. If you have not received a confirmation letter via fax two business days prior to the meeting, and you enrolled at least 15 days prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Nonreceipt of the confirmation letter before the meeting is not justification for seeking a refund.

I would like to be contacted about upcoming meetings/promotions by fax e-mail
Future correspondence will be sent to the below address, fax number and/or e-mail address.

Nickname for Badge _____ E-Mail Address _____

Full Name _____

Title _____

Airport/Company _____

Address _____

City/State/Zip _____

Telephone Number _____ Fax Number _____



Please indicate any special needs to participate and attach a description of your needs.

Registrations and cancellations must be submitted in writing. Refund requests received before October 1 are subject to a \$125 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties and no-shows will be billed. For all inquiries regarding cancellations and refunds, please contact the AAAE Meetings Department at (703) 824-0504.

REGISTRATION FEE *(in U.S. funds drawn on a U.S. bank)*

(includes all handouts, two lunches, one reception, the Monday evening host event and all breaks)

- 1. AAAE member \$425
- 2. AAAE Environmental Watch member \$400
- 3. Non-member \$480

DISPLAY TABLES

- 4. Display table (includes one registration) \$900

This course is worth 12 credits in the AAAE Continuing Airport Management Education Unit (CEU) program.

PAYMENT METHOD

Enclosed is my check payable to AAAE Purchase Order # _____

Upon receipt of this form, please charge my *(circle one)*: American Express MasterCard Visa

Cardholder Name _____

Account Number _____ Exp. Date _____

Signature _____

RETURN TO: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395. Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.

SPONSORSHIP

- 1S. Monday continental breakfast \$700
- 2S. Monday mid-morning coffee \$600
- 3S. Monday lunch \$1,400
- 4S. Monday afternoon coffee \$600
- 5S. Tuesday continental breakfast \$750
- 6S. Tuesday mid-morning coffee \$600



American Association of Airport Executives
Kansas City International Airport

2004 GREAT PLAINS REGIONAL AIR CARGO CONFERENCE

November 7-9, 2004 • Kansas City, Missouri • Mtg. #041106

The American Association of Airport Executives and the Kansas City International Airport are pleased to present the 2004 Great Plains Regional Air Cargo Conference, November 7-9 in Kansas City, MO. Today, nearly 40 percent of the world's goods are transported by the air cargo sector. Air cargo is the fastest-growing segment of the aviation industry today. All projections show this growth continuing for the foreseeable future. While larger airports are struggling to provide the needed air cargo capacity, regional airports are building air cargo facilities to meet carrier needs and in hope of attracting new cargo carriers. Can the regional airports relieve the demands for air cargo capacity at the larger airports, or is this a case of "build it and they will come?" How can this region meet all the demands for direct international air cargo Service in the future?

The conference will examine what business consumers in this region want today from their air cargo service providers to meet their supply chain requirements. Participants will learn from carriers what they look for in establishing direct international service. Key federal officials from the Federal Aviation Administration and the Transportation Security Administration will also provide the latest in capacity planning and security information. Private vendors will provide information on advances in cargo screening options. The conference will bring together all players in the air cargo system with the goal of finding innovative solutions to the air cargo capacity limitations.

Participants will have the opportunity to network and gain better understanding of the issues affecting air cargo in the region and in the country while meeting those who also face some of the same challenges and apply the same technologies. Participants will be able to learn about new trends and technologies and to improve on their skills affecting such an important sector of our economy. Attendees will be able to learn first hand what works and learn how to deploy the right tools to improve air cargo services in their airports.

All sessions will take place at the Hyatt Regency Crown Center. The opening reception will be held from 6-7 p.m. (registration opens at 5:30 p.m.) on Nov. 7. Sessions will begin at 8 a.m. on Monday, Nov. 8 and will end at 12 p.m. on Tuesday, Nov. 9. Registration fees include the opening reception, continental breakfast on Monday and Tuesday, lunch on Monday, coffee breaks and all handout materials. Confirmation of registration will be faxed to attendees.

For further program information, contact Claudio Ternieden, AAAE, at (703) 824-0500, Ext. 198, or e-mail claudio.ternieden@airportnet.org. **For further registration information, contact Natalie Fleet**, AAAE, at Ext. 132 or e-mail natalie.fleet@airportnet.org.

AGENDA

(subject to change)

SUNDAY, NOVEMBER 7

6 – 7 p.m. Registration and Reception

MONDAY, NOVEMBER 8

7:30 – 8 a.m. Registration and Continental Breakfast

8 – 8:30 a.m. Welcome

8:30 – 10 a.m. Great Plains Shippers Panel

10 – 10:30 a.m. Refreshment Break

10 a.m. – 12 p.m. Carrier Panel

12 – 1:30 p.m. Luncheon Keynote

1:30 – 3 p.m. Forwarder Panel

3 – 3:30 p.m. Refreshment Break

3:30 – 5 p.m. Air Cargo Facility Development Panel

7 – 9 p.m. Host Reception and Tour—
18th and Vine Historic District

TUESDAY, NOVEMBER 9

7:30 – 8 a.m. Continental Breakfast

8 – 9:30 a.m. Great Plains Capacity and Security Issues

9:30 -10 a.m. Refreshment Break

10:30 – 11:30 a.m. Advances in Cargo Screening Options

11:30 a.m. – 12 p.m. Closing Remarks



American Association of Airport Executives
 Kansas City International Airport

2004 GREAT PLAINS REGIONAL AIR CARGO CONFERENCE

November 7-9, 2004 • Kansas City, Missouri • Mtg. #041106

Hotel reservations—Rooms are being held at the Hyatt Regency Crown Center, 2345 McGee Street, Kansas City, MO 64108, phone: (816) 421-1234. All attendees will receive a special rate of \$105 single/double. **Reservations must be made by Friday, October 8 in order to guarantee this rate.** Reservations made after this date can only be honored on a space available basis. To make your hotel reservations, call the hotel directly at (816) 421-1234 and identify yourself as part of the AAAE group.

Airline reservations—American Airlines and Delta Air Lines have been selected as the official air carriers for this meeting. Attendees can receive 10% off American's and Delta's full coach fares or 5% off all other published fares. Rules and restrictions apply. To take advantage of American's and Delta's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-11 p.m. eastern time daily and refer to star file #24N4AD; call Delta Air Lines directly at (800) 241-6760 from 8 a.m.-11 p.m. eastern time daily and refer to file number 198265A.

Ground transportation—There are two forms of transportation between Kansas City International Airport and the Hyatt Crown Center. The first is via the KCI Shuttle, which is \$14 each way or \$23 roundtrip. Upon arrival, dial 5000 from the bank of white courtesy phones located in baggage claim to request pick up. You may also go to the KCI shuttle booth in the food court area in the terminal. The ride takes about 45 minutes. The second form of transportation available is via taxi, which costs \$40 per person and the ride takes about 30 minutes. Avis Rent-A-Car is the official rental car company for this meeting. To make reservations or for further information from Avis, please call (800) 331-1600 and reference J097316.

NOTE: AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. **However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant.** Confirmation letters will be faxed to attendees. If you have not received a confirmation letter via fax two business days prior to the meeting, and you enrolled at least 15 days prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Nonreceipt of the confirmation letter before the meeting is not justification for seeking a refund.

I would like to be contacted about upcoming meetings/promotions by fax e-mail
 Future correspondence will be sent to the below address, fax number and/or e-mail address.

Nickname for Badge _____ E-Mail Address _____

Full Name _____

Title _____

Airport/Company _____

Address _____

City/State/Zip _____

Telephone Number _____ Fax Number _____



Please indicate any special needs to participate and attach a description of your needs.

Registrations and cancellations must be submitted in writing. Refund requests received before October 22 are subject to a \$65 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties and no-shows will be billed. For all inquiries regarding cancellations and refunds, please contact the AAAE Meetings Department at (703) 824-0504.

REGISTRATION FEE (in U.S. funds drawn on a U.S. bank)

(includes all handouts, the opening reception, two continental breakfasts and one luncheon)

1. All Attendees \$140

This course is worth nine credits in the AAAE Continuing Airport Management Education Unit (CEU) program.

PAYMENT METHOD

- Enclosed is my check payable to AAAE
- Purchase Order # _____
- Upon receipt of this form, please charge my (circle one):
 American Express MasterCard Visa

Cardholder Name _____

Account Number _____ Exp. Date _____

Signature _____

SPONSORSHIP

- SOLD 1S. Sunday Night Reception \$2,500
- 1S. Monday morning coffee \$600
- 2S. Monday mid-morning coffee \$500
- SOLD 3S. Monday lunch \$1,500
- 4S. Monday afternoon coffee \$500
- 5S. Tuesday morning coffee \$600
- 6S. Tuesday mid-morning coffee \$500

RETURN TO: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395. Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.

POSITIONS OPEN*(continued from page 4)*

ments, airport properties and leases (real estate and buildings) and other revenue-enhancement initiatives; prepares and reviews statistical reports; assists in the development and implementation of compliance strategies regarding rules and regulations of the FAA and Transportation Security Administration, as applicable; prepares grant-in-aid applications and reimbursement claims for financial assistance from the FAA and other applicable agencies. Supervises administrative assistant and clerical employees assigned to county airport. Prepares and maintains budgetary reports and records. Apply to Cuyahoga County Office of Human Resources, 1219 Ontario Street, Room 417, Cleveland, OH 44113.

AVIATION PLANNER

Due to continued business growth, CH2M HILL's aviation practice is seeking a dynamic aviation planner with at least five years of experience to join its Cincinnati, Ohio, office. Responsibilities include preparing master plans, civilian and military aviation planning studies, business development and providing assistance with the preparation of EA and EIS documents for airport development projects. In particular, the individual will be responsible for researching and preparing technical documentation such as technical memoranda and report sections, preparing and participating in presentations made to local, state and federal agencies, as well as the general public. The individual must be capable of working with minimal supervision and have great writing and speaking skills. A minimum of five years of experience, a BS or MS degree in a related field, experience preparing planning documents, knowledge of FAA standards and regulations, and the ability to travel throughout United States is a required. Submit resumes online at www.ch2m.com, requisition number 5989; mail to Ian McLaughlin at 135 S. 84th Street, Suite 325, Milwaukee, WI 53214, or fax to (414) 454-8817. CH2M HILL is an equal opportunity employer. M/F/D/V.

CONTROLLER

Nashville, Tenn. Reviews monthly general ledger reports with the objective of fairly and accurately stating the financial results of the Authority in accordance with generally accepted accounting principles as defined by Governmental Accounting Standards Board. Prepares various tax and non-tax governmental filings. Reviews quarterly Passenger Facility Charge reports to airlines and FAA. Coordinates year-end audit by an independent audit firm. Monitors the organization's systems of internal controls and recommends policy and procedure enhancements. Prepares cash forecast and reviews investment portfolio. For details, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2020794>.

DEPUTY AVIATION DIRECTOR

Phoenix (Ariz.) Aviation Department (Phoenix Sky Harbor International (PHX)) seeks a dynamic and results-oriented professional to oversee the 150-person operations division at PHX, the fifth largest commercial airport in the country. Salary \$65,749-\$103,542 DOQ. Reports to the assistant aviation director - operations and manages/directs airside and landside operations, parking, security, police, and fire. Intimate knowledge required of federal, state and local regulations. Requires budget development and strategic plan preparation. Good team player, requires excellent oral/written communication skills and strong leadership characteristics. Candidates must possess a bachelor's degree in aviation management or related field. A.A.E. preferred. Minimum of five years of progressively responsible management experience. Submit letter of application, resume and minimum of five professional references by Aug. 30 to Doug Kuelpman, ADK Consulting Inc., P.O. Box 166, Coolin, ID 83821, or e-mail to adkconsulting@msn.com.

DEPUTY CHIEF INFORMATION OFFICER - AVIATION

Phoenix, Ariz. Requires five years of responsible experience in the information technology field, including data center management, telecommunications, business application development, technical

services and strategic planning. Also requires two years of supervisory experience and a bachelor's degree in business or public administration, telecommunications, computer science, airport management or a related field. The preferred candidate also will have experience establishing a technical support division of a comparable size. Other combinations of experience and education that meet the minimum qualifications may be substituted. Coordinates activities of support for information technology contracts. Works through section supervisors to plan, organize and administer all activities of the division in support of the airport's 24 business applications and access control systems, telecommunications and fiber optic infrastructures, 500+ desktop workstations, and Airport Data Center. For additional details, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2014821>.

DEPUTY DIRECTOR, MIAMI-DADE AVIATION DEPARTMENT

Plans and administers planning and development programs to ensure growth reflecting compatible land use and airport design quality. Directs, manages and controls all department's facilities development. \$4.8 billion capital improvement program. Devises, installs and interprets rules and regulations on comprehensive facilities development activities. Seven to 10 years of progressively responsible supervisory and fiscal experience with large construction project management required. Requires Florida Professional Engineer license or ability to obtain prior to appointment. Experience managing aviation-related engineering and architectural construction projects preferred. Extensive security screening as federally mandated. Security clearance is continuing employment condition. Comprehensive benefits. Resumes and other information submitted are public records pursuant to Chapter 119 Florida Statutes. Hiring decisions contingent on physical exam results, including alcohol/drug screening. Residence requirement. EOE/M/F/D. Qualified candidates may submit resumes to A.T. Kearney Executive Search, Wachovia Financial Center, 200 South
(continued on following page)

POSITIONS OPEN*(continued from previous page)*

Biscayne Boulevard, Suite 3500, Miami, FL 33131, Attention: MDAD 03-03 by Aug. 20.

DEVELOPMENT MANAGER

Mesa, Ariz. Responsible for planning, organizing and directing the activities of the development department at Williams Gateway Airport. Directs planning, engineering, environmental and archeological activities, construction, tenant relations, business and properties and grant related activities. Supervises staff responsible for these areas. Manages the development and maintenance of the FAA-approved master plan and airport layout plan for airport facilities. Oversees airport physical planning and development, implementation of FAR Part 150 noise compatibility program, coordination of federal assistance related to development and planning, capital improvement programs, and engineering functions. Apply to WGAA with the required application packet, available at www.flywga.org, or by calling (480) 988-7626.

DIRECTOR - AVIATION SERVICES

Growing national consulting firm seeks aviation professional to lead aviation services business to national success. Ideal candidate will have background in aviation management, ability to listen and understand problems, issues and needs of airport managers and ability to convert information into business relationships with airports. Minimum qualifications: bachelor's degree in airport management, engineering or construction, progressive experience and responsibility in airport planning, development and operations, self starter with good communication and interpersonal skills. Results-oriented compensation from \$125,000 to \$175,000 to start. Location negotiable. Technical and project management staff to support success in developing new business. Employee-owned company with competitive compensation program and excellent benefits, recognized as a top firm to work for by employees and peers. Visit www.hanson-inc.com. Apply to Human Resources, Hanson Profession-

al Services Inc., 1525 S. Sixth St., Springfield, IL 62703.

DIRECTOR OF MARKETING SERVICES

Specialty consulting firm, headquartered in a major southeastern city, dealing with airports on a national basis, seeks seasoned marketing specialist with proven proposal-writing skills. Familiarity with FAA requirements as related to airport RFPs preferred. Must possess design and production computer skills. Some travel involved. Bachelor's degree in journalism, marketing or related field and at least seven years of directly related and increasingly responsible experience. EOE. Submit resume to resumesopenings@aol.com.

EXECUTIVE DIRECTOR

The Gunnison (Colo.) Valley Rural Transportation Authority (RTA) is seeking its first executive director. Responsible for implementing policy and meeting organizational objectives as determined by the board of directors. The RTA receives sales tax funding for airline guarantees, as well as ground transportation issues. This has resulted in increasing year-round air service into GUC through contracts with major airlines. The successful candidate will have considerable knowledge of working with the airline industry, a working knowledge of governmental finance and experience working within the public arena. A copy of the position description and qualifications can be obtained by calling (970) 641-0248, or e-mailing jdevore@co.gunnison.co.us. Resumes must be submitted by close of business Sept. 1 to John DeVore, CEO, Gunnison County, 200 E. Virginia, Gunnison, CO 81230.

MANAGER OF AIRPORT OPERATIONS

Montrose County, Colo., has an opening for an individual to plan, manage and coordinate operations at the Montrose and Nucla airfields. Primary responsibility will be to assist with FBO, which includes business activities and customer service, personnel, airport construction and airfield maintenance. Must have thorough knowledge of FAA regulations. Requires bachelor's degree (or equivalent training)

and one year of experience in airport administration or related field. Salary \$40,000-45,000 DOQ. Send resume by Aug. 27 to Human Resources, Montrose County, 1845 S. Townsend Ave., Montrose, CO 81401. EOE.

MANAGER OF LANDSIDE AND TERMINAL OPERATIONS

Steamboat Springs/Hayden, Colo. Salary range \$60,278-\$64,522, plus benefit package. Manages the day-to-day operations of terminal and landside activities for Yampa Valley Regional Airport (YVRA), located in Hayden, Colo. YVRA is a destination airport for the Steamboat Ski Resort area. Requires BS degree in aviation management, business management, public administration or equivalent, with at least three years of related management experience. Ability to establish effective customer service programs, business and public relations and communicate effectively. Send resume and three references by Aug. 20 to Ms. Chris Hensen, Routt County Personnel Director, P. O. Box 773598, Steamboat Springs, CO 80477, or e-mail to chensen@co.routt.co.us, (970) 870-5223 EOE.

PASSENGER MARKETING AND DEVELOPMENT

Mesa, Ariz. Responsible for the development and implementation of marketing strategies, tactics and a marketing plan to promote and secure passenger airline service at Williams Gateway Airport. Delivers effective presentations to passenger airline service decision makers. Requires a minimum of two years of experience in recruiting domestic airlines, plus at least six years of experience in marketing, advertising and business recruitment. Apply to WGAA with the required application packet, available at www.flywga.org, or by calling (480) 988-7626.

PUBLIC INFORMATION OFFICER

Mesa, Ariz. Responsible for the development and implementation of an effective public information and community relations program at Williams Gateway Airport. Establishes and maintains strong working relationships with local, regional, national and international media representatives to gain WGA exposure and

to promote a positive image and name recognition for WGA. Requires a minimum of four years of experience in responsible public relations positions, preferably with supervisory experience. Apply to WGAA with the required application packet, available at www.flywga.org, or by calling (480) 988-7626.

SUPERVISING COMMUNICATIONS DISPATCHER

Sacramento, Calif. Communications Center, Department of Airports, which is operated on a seven-day, 24-hour basis. Incumbents operate communications equipment consisting of radio, telephone and data terminals; receive, evaluate and respond to requests for emergency and non-emergency services by contacting or dispatching necessary medical, fire, law enforcement, or other county personnel and equipment; receive routine calls and transmit information. Supervising communications/operations dispatcher is the supervisory class in this series. Under direction, and through shift leaders, incumbents in this class are responsible for supervising the operations of the Communications Center, as well as planning and coordinating the operations and services of the Communications Center within the department and with outside agencies, as needed. Applications due by 5 p.m. Aug. 18. Visit the county's website at www.saccountyjobs.net to view the job announcement, complete a county application and to apply on-line, or submit county application to 609 9th Street, Sacramento, CA 95814.

BUSINESS OPPORTUNITIES

Contra Costa County (Calif.) Airports Division is soliciting statements of qualification (SOQ) until 5 p.m. (PST) Sept. 3 for individuals or firms interested in planning and design of security upgrades for Buchanan Field Airport in Concord, Calif. SOQ documents can be obtained at www.buchananfield-byronairports.org, or by contacting Doreen Arens, environmental and community relations officer, at (925) 646-5722. Those wishing to respond must provide statements based upon terms

and conditions set forth in the request for statements of qualification. Statements will be accepted at 550 Sally Ride Drive, Concord, CA 94520.

The Flathead Municipal Airport Authority is soliciting proposals from qualified airport planning consultants to provide professional airport planning services for an airport master plan update at Glacier Park International Airport in Kalispell, Mont. Interested firms should submit five copies of a statement of qualifications, which must include a description of qualifications and experience, availability of personnel to be assigned to the project and a current client list. Proposals should be sent to Airport Director, Glacier Park International Airport, 4170 Highway 2 East, Kalispell, MT 59901. Submittal deadline is Sept. 7.

The Kansas City Aviation Department is accepting proposals until 2 p.m. Sept. 15 for an air service consultant for Kansas City International Airport. Proposals will be received by the Aviation Department, Commercial Development Division at 601 Brasilia Avenue, Kansas City, MO 64153. This RFP contains minority business enterprise/women's business enterprise (MBE/WBE) goals. The goals for this specific project are 13 percent MBE and 8 percent WBE participation. Proposers should contact Brett Robinson, Commercial Development, 601 Brasilia Avenue, Kansas City, MO 64153, (816) 243-3025, fax (816) 243-3070, or e-mail brett_robinson@kcmo.org to obtain an RFP packet.

Kingman (Ariz.) Airport Authority Inc. will accept statements of qualifications from qualified firms interested in providing professional engineering and architectural services for potential projects at Kingman Airport involving, but not limited to, terminal design and construction, runway, taxiway and ramp improvements, access roads, airfield security, aircraft rescue firefighting (ARFF) vehicle and housing facility, and aircraft hangars. Kingman Airport Authority invites and encourages the participation of disadvantaged business enterprises (DBEs) in this service. For a complete copy of the request for qualifications packet, contact

Brenda Chastain at (928) 757-2134. Statements of qualifications must be received by 5 p.m. (MST) Oct. 1.

The Louisville (Ky.) Regional Airport Authority (LRAA) is accepting statements of qualifications for a multi-disciplined consulting firm or team for design of miscellaneous architectural, civil, HVAC, electrical and structural projects at Louisville International Airport and Bowman Field Airport. A scope of work and proposal format may be obtained at the Office of the Director of Engineering, National City Tower, 101 South Fifth Street, Suite 1800, Louisville, KY 40202, beginning Aug. 16, from 8:15 a.m. to 11:45 a.m. and 1:15 p.m. to 4:15 p.m. Monday through Friday, or by contacting Marsha Williams at (502) 363-8538.

The Peninsula Airport Commission, Newport News, Va., requests proposals from interested ATM facilities companies for an on-airport ATM machine. Proposals are due by 1 p.m. Sept. 8 at Newport News/Williamsburg International Airport, 900 Bland Blvd., Newport News, VA 23602. For additional bid information, contact Mark Falin, airport manager at (757) 877-0221, fax (757) 877-6369, or e-mail mfalin@nnwairport.com.

The city of Phoenix is anticipating release of a request for proposals (RFP) seeking qualified firms to study, design and install an automated vehicle identification and tracking (AVI) system at Phoenix Sky Harbor International Airport. The firm would generally monitor new rental car center bus fleet and existing shuttle fleet usage and patterns, collect information for the billing of commercial vehicle operators, taxicab dispatch services and vehicle security and tracking. The RFP should be available Aug. 18 with proposals due on Oct. 13. When available, information and proposal documents may be obtained by visiting the city's website at <http://phoenix.gov/AVIATION/rfps/index.html>, or by contacting Sharon Wiegand, City of Phoenix Aviation Department, Business and Properties Office, 3400 E. Sky Harbor Boulevard, Suite 3300, Phoenix, AZ 85034-4405, busopps.aviation@phoenix.gov, (602) 273-2748, fax (602) 273-4083.



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AAAE Plans Public Relations Conference and Crisis Management Workshop

Oct. 10-12 in New York, N.Y.

AAAE will host the Public Relations Conference and Crisis Management Workshop, Oct. 10-12 in New York, N.Y. The airport public information officer (PIO) plays a critical role in an airport's survival and ultimately, in its success. Whether it's through communicating during a crisis such as a security breach or aircraft incident, building sound relationships with the surrounding community, marketing airport benefits and services, creating innovative public relations campaigns or advocating aviation policy through grassroots communication, the stakes are higher than ever for today's airport PIO.

The AA AE Airport Public Relations conference also provides airport PIOs a chance to hear directly from the top spokespeople at agencies with aviation jurisdiction, such as the Department of Homeland Security, Transportation Security Administration, FAA, DOT and NTSB, network with peers in the industry and participate in a media training course specifically tailored to airport professionals.

**For registration and program materials, contact
Eryn Travis, AA AE, at eryn.travis@airportnet.org.**